



May 24, 2016

Rating matrix Rating : Buy Target : ₹ 118 Target Period : 12 months Potential Upside : 12%

| What's Changed? | |
|-----------------|-----------------------------|
| Target | Changed from ₹ 90 to ₹ 118 |
| EPS FY17E | Changed from ₹ 8.1 to ₹ 8.3 |
| EPS FY18E | Introduced at ₹ 10.1 |
| Rating | Unchanged |

| Quarterly Perf | ormance | | | | |
|----------------|---------|--------|---------|--------|---------|
| ₹ crore | Q4FY16 | Q4FY15 | YoY (%) | Q3FY16 | QoQ (%) |
| NII | 264.4 | 204.6 | 29.2 | 252.8 | 4.6 |
| Other Income | 107.3 | 105.5 | 1.7 | 103.3 | 3.8 |
| PPP | 224.0 | 178.8 | 25.3 | 206.9 | 8.3 |
| PAT | 112.2 | 99.1 | 13.3 | 113.0 | -0.7 |

| Key Financia | ls | | | |
|---------------------|------|------|-------|-------|
| ₹ Crore | FY15 | FY16 | FY17E | FY18E |
| NII | 807 | 981 | 1,098 | 1,273 |
| PPP | 682 | 835 | 919 | 1,065 |
| PAT | 384 | 445 | 497 | 604 |

| Valuation summary | | | | |
|-------------------|------|------|-------|-------|
| | FY15 | FY16 | FY17E | FY18E |
| P/E | 16.3 | 14.1 | 12.6 | 10.4 |
| Target P/E | 18.3 | 15.8 | 14.2 | 11.7 |
| P/ABV | 2.5 | 2.3 | 2.0 | 1.7 |
| Target P/ABV | 2.9 | 2.6 | 2.3 | 1.9 |
| RoA | 1.4 | 1.5 | 1.5 | 1.6 |
| RoE | 15.9 | 15.6 | 15.3 | 16.2 |

| Stock data | |
|-----------------------|--------------|
| Market Capitalisation | ₹ 6260 crore |
| GNPA (Q4FY16) | ₹ 512 crore |
| NNPA (Q4FY16) | ₹ 323 crore |
| NIM (Q4FY16) | 4.0 |
| 52 week H/L | 106 /78 |
| Networth | ₹ 3071 crore |
| Face value | ₹1 |
| DII Holding (%) | 39.0 |
| FII Holding (%) | 9.6 |
| | |

| Price performance (%) | | | | | | | | | |
|-----------------------|------|------|-------|-------|--|--|--|--|--|
| | 1M | 3M | 6M | 12M | | | | | |
| City Union Bank | 8.7 | 24.9 | 14.6 | 3.5 | | | | | |
| South Indian Bank | -1.1 | 7.1 | -10.0 | -24.8 | | | | | |
| Federal Bank | 4.5 | 2.8 | -13.0 | -29.4 | | | | | |

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City Union Bank (CITUNI)

₹ 105

Respectable performance relative to peers...

- Overall the bank reported decent set of numbers though asset quality witnessed some deterioration but was better relative to peers.
- Fresh slippages stayed higher at ₹ 127 crore (flat QoQ) but half of which was due to ₹ 69 crore steel account slipping from RA book. CUB does not have any stress related to RBI's asset quality review. Impact due to Chennai floods was minimal and ~₹ 18 crore worth of accounts were restructured.
- GNPA was at ₹ 512 crore (up 11% QoQ) & NNPA at ₹ 323 crore (up 13% QoQ). RA book at 1%. Thus stressed assets stood at 3.4%.
- NII growth was healthy at 29% YoY to ₹ 264 crore led by higher than expected 17% growth in advances and strong margins of 3.96%.
- PAT came in at ₹ 112 crore, up 13.3% YoY (flat QoQ), vs. estimate of ₹ 118.6 crore owing to higher provisions of ₹ 71 crore (highest in the last several quarters) and tax rate of 27% vs. 22% expected.

Strong regional bank; expect 15.5% CAGR in loans over FY16-18E

City Union Bank is the oldest bank in the "old private sector bank" category with 100+ years of existence with continuous profitability and dividend pay out. It is largely a south India oriented bank with a network of 525 branches of which 469 are in South India and 359 in Tamil Nadu alone. CUB's business traction at 29% CAGR over FY06-13 has been higher than industry except in FY14-15 wherein business growth fell to 8.6% at ₹ 17965 crore, focussing on quality rather than growth. We expect business growth of 15.3% CAGR over FY16-18E to ₹ 64089 crore.

NIM above 3%+ for over decade; expect healthy levels to sustain ahead

One of the commendable features of CUB is that it has been able to maintain NIMs of 3%+ for over a decade across economic cycles despite a low CASA base (\sim 20% of total deposits). This is owing to the structure of its loan book, which is focused on the SME/MSME segment (\sim 52% of loans) that is high yielding and wherein re-pricing is possible. Further, \sim 90% of the book is on a floating basis, which reduces interest rate risk. We expect calculated NIM to stay healthy at >3% levels in FY16-18E.

Asset quality expected to remain resilient compared to peers

CUB's lending philosophy of giving small ticket secured loans helps control asset quality. Around 1:1 loan to collateral ratio was maintained. Unsecured loans are only 2% of loans. The bank did not go overboard on growth in peak years of 2007-08 and maintained its 25-30% credit growth. It improved its NNPA from 7-8% in the FY00 crisis to <1.0% in FY10 and maintained it despite banking system NPAs surging in both FY12 and FY13. As on Q4FY16, GNPA ratio is at 2.4%. We expect GNPA and NNPA ratios at 2.4% and 1.4% to ₹ 665 crore and ₹ 392 crore, respectively, by FY18E.

Operational performance holding up well vs. peers; maintain BUY

We have tweaked our estimates to factor in slightly higher credit traction. We expect PAT CAGR of 16.4% over FY16-18E to ₹ 604 crore with RoEs at ~16% and RoAs at ~1.6%. We continue to prefer CUB as it is well placed among regional players and comfortable on capital adequacy front with tier I ratio at 15.1%. CUB has historically traded at a slight premium to other regional banks owing to better return ratios. We maintain our BUY rating and revise our target price higher to ₹ 118 from ₹ 90 earlier as we raise our target multiple to 1.9x vs. 1.8x earlier and roll over to FY18E ABV of ₹ 60.8 per share. Bank seems to be in a better position vs. peers to leverage on the improving economic outlook as and when it happens.



| Variance analysis | | | | | | | |
|---------------------------|--------|---------|--------|---------|--------|---------|---|
| | Q4FY16 | Q4FY16E | Q4FY15 | YoY (%) | Q3FY16 | QoQ (%) | Comments |
| NII | 264 | 260 | 205 | 29.2 | 253 | 4.6 | NII traction healthy on the back of strong margins and better-than-expected credit growth of 17% YoY |
| | | | | | | | Margins were healthy. However, these margins are unsustainable. Management has |
| NIM (%) | 4.0 | 3.8 | 3.4 | 56 bps | 3.8 | 14 bps | guided for full year margins between 3.4-3.6% |
| Other Income | 107 | 108 | 105 | 1.7 | 103 | 3.8 | |
| | | | | | | | |
| Net Total Income | 372 | 368 | 310 | 19.9 | 356 | 4.4 | |
| Staff cost | 53 | 55 | 51 | 3.5 | 63 | -16.6 | |
| Other Operating Expenses | 95 | 97 | 80 | 18.2 | 86 | 10.4 | |
| | | | | | | | |
| PPP | 224 | 216 | 179 | 25.3 | 207 | 8.3 | Operational performance has sustained well |
| Provision | 71 | 64 | 58 | 21.8 | 65 | 9.2 | Credit cost came in higher due to pressure on asset quality |
| PBT | 153 | 152 | 132 | 16.5 | 142 | 7.9 | |
| Tax Outgo | 41 | 33 | 33 | 26.2 | 29 | 41.4 | |
| PAT | 112 | 119 | 99 | 13.3 | 113 | -0.7 | |
| | | | | | | | |
| Key Metrics | | | | | | | |
| | | | | | | | Slippages stayed higher at ₹ 127 crore (flat QoQ). However, ~₹ 69 crore were due t a steel account slipping to NPA from RA book. Management expects slippages to be |
| GNPA | 512 | 511 | 336 | 52.5 | 460 | 11.3 | lower in FY17E than ₹ 429 crore seen in FY16. |
| NNPA | 323 | 298 | 233 | 38.8 | 287 | 12.7 | Provision coverage ratio was steady QoQ at 60% |
| | | | | | | | Outstanding restructuring declined QoQ forming 1.0% of the total credit vs 1.6% in |
| Total Restructured assets | 204 | 250 | 261 | -21.8 | 316 | -35.4 | Q3FY16. There is no pipeline of any accounts in 5:25 scheme |

Source: Company, ICICIdirect.com Research

| Change in estimates | | | | |
|----------------------|-------|-------|----------|------------|
| | | FY17E | | FY18E |
| (₹ Crore) | Old | New | % Change | Introduced |
| Net Interest Income | 1,028 | 1,098 | 6.8 | 1,273 |
| Pre Provision Profit | 868 | 919 | 5.8 | 1,065 |
| NIM (%) | 3.2 | 3.4 | 25 bps | 3.5 |
| PAT | 485 | 497 | 2.5 | 604 |
| ABV (₹) | 52.3 | 52.3 | 0.0 | 60.8 |

Source: Company, ICICIdirect.com Research

| Assumptions | | | | | | | | |
|--------------------------|------|------|---------|-------|---------|--|--|--|
| | | | Current | | Earlier | | | |
| | FY15 | FY16 | FY17E | FY18E | FY17E | | | |
| Credit growth (%) | 11.6 | 17.2 | 15.2 | 15.8 | 13.0 | | | |
| Deposit Growth (%) | 9.3 | 12.8 | 15.1 | 15.1 | 14.2 | | | |
| CASA ratio (%) | 19.2 | 20.4 | 20.5 | 20.6 | 19.6 | | | |
| NIM Calculated (%) | 3.2 | 3.5 | 3.4 | 3.5 | 3.1 | | | |
| Cost to income ratio (%) | 43.7 | 39.9 | 40.6 | 40.0 | 43.5 | | | |
| GNPA (₹ crore) | 336 | 513 | 610 | 666 | 514 | | | |
| NNPA (₹ crore) | 233 | 323 | 367 | 392 | 291 | | | |
| Slippage ratio (%) | 2.4 | 2.0 | 1.6 | 1.4 | 1.7 | | | |
| Credit cost (%) | 1.0 | 1.0 | 0.9 | 0.8 | 0.8 | | | |



Company Analysis

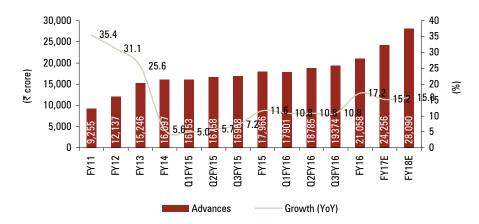
Regional bank with focus on SME segment; expect 15.5% CAGR in loans

CUB is a south India based small sized bank with a legacy of over 100 years. Based out of Tamil Nadu, it has a network of 525 branches with 469 branches concentrated in southern India and 359 branches in Tamil Nadu alone. CUB has a history of 100 years of profits and dividend payouts.

One of its distinguishing features is its focus on its target segment of SME/MSME in southern India, which accounts for $\sim\!52\%$ of CUB's advances book. The bank capitalises on knowledge of its niche market of small businesses, SME and traders primarily based in south India. Going ahead, the bank maintains that its focus would continue to be the SME/MSME segment.

CUB's credit grew above industry at 29% CAGR to ₹ 15246 crore between FY06 and FY13. However, owing to a weak economic scenario, the bank scaled down its advances traction at 8.6% YoY CAGR to ₹ 17965 crore over FY14-15. Going ahead, we expect advances growth of 15.5% CAGR in FY16-18E to ₹ 28090 crore with MSME and retail remaining the thrust areas. Any major improvement in the economic scenario could result in higher-than-expected traction in loans than factored in by us.

Exhibit 1: Strong growth seen before sharp decline in FY13-15; expect traction to be above industry



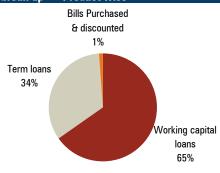
Source: Company, ICICIdirect.com Research

Going ahead, we expect advances growth of 15.5% CAGR over FY16-18E to ₹ 28090 crore

Exhibit 2: Loan break-up ---- Sector wise



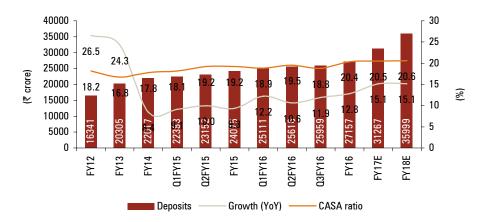






CUB's deposits have also tracked credit growth. It registered a healthy CAGR of 28% over FY06-13 to ₹ 20305 crore. Like credit, deposit growth also slowed in FY14 at 8.4% and 9.3% in FY15 to ₹ 24075 crore.

Exhibit 4: CASA ratio expected to gradually move up, going ahead



Source: Company, ICICIdirect.com Research

We have factored in deposit CAGR of 15.1% over FY16-18E to ₹ 35999 crore. CASA ratio is estimated to gradually move up at 20.6% by FY18E to ₹ 7402 crore

We expect margins to stay at healthy levels of > 3% over FY16-18E

Margins for Q4FY16 remained at healthy levels of 3.96% despite higher slippages. Rise of 300 bps in CD ratio and improvement in CASA ratio supported NIMs

CUB's deposits are largely retail in nature with nil bulk deposits. CASA ratio has been ~20% in FY16 which is on the lower side. Going ahead, we expect deposit to track credit traction and grow at 15.1% CAGR in FY16-18E to ₹ 35999 crore. CASA ratio is estimated to gradually move up at 20.6% by FY18E to ₹ 7402 crore.

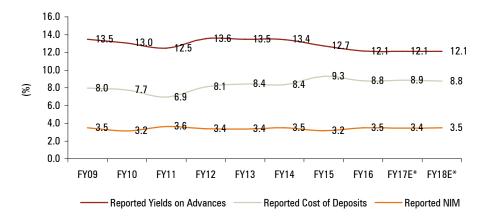
Structure of loan book aids NIMs; expect to stay at healthy levels

CUB has historically maintained a higher NIM of above 3%. In FY16, reported margins were at 3.81%. This is commendable considering that its CASA ratio has been $\sim 20\%$.

As discussed above, given its positioning as an SME/MSME (\sim 52% of loans) focused bank catering to their specific requirements, higher churn and yields due to greater proportion of short-term loans (working capital loans at \sim 65%), extensive knowledge about its market dynamics and a floating loan book size of approximately 90%, the bank has been able to manage its yields on advances across business cycles, thus maintaining the spread. The bank has enjoyed high yields of over 12% since FY08.

Moreover, the deposit base consists mainly of retail term deposits, which have a higher maturity. This reduces the bank's dependence on high cost bulk deposits, which currently is nil. However, owing to declining interest rate scenario and rising NPA pressure we expect some pressure on margins. However, it is expected to stay at healthy levels of >3% ahead.

Exhibit 5: Margins historically healthy at > 3% levels; expect it to be maintained



Source: Company, ICICIdirect.com Research, * Calculated



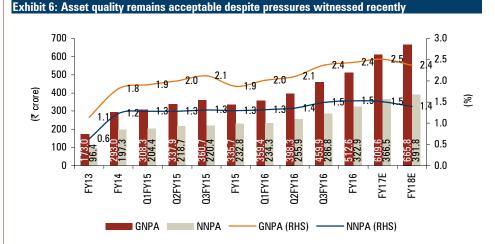
Asset quality expected to remain prudent

CUB has largely maintained its asset quality well over a long time. The GNPA and NNPA ratios declined to 1.1% and 0.6% as on FY13 from 4.43% and 1.95%, respectively, in FY06. CUB's lending philosophy of giving small ticket secured loans helps control asset quality. Around 1:1 loan to collateral ratio is maintained. Unsecured advances aggregate to only 2% of loans. The bank did not go overboard on growth in the peak years of 2007-08 and maintained its 25-30% credit growth.

RA is also one of the lowest in the industry at 1.0% (₹ 204 crore) as on Q4FY16. However, during FY14, owing to a weak economy, CUB witnessed asset quality pressures with fresh slippages rising to ₹ 456 crore from ₹ 223 crore in FY13. During FY14, absolute GNPA and NNPA increased to ₹ 293 crore (GNPA ratio at 1.8%) and ₹ 197 crore (NNPA ratio at 1.2%), respectively. Further, PCR fell to 62% from 70% levels earlier. In FY15, slippages came in higher than trajectory prior to FY14. However, it remained lower compared to last year at ₹ 425 crore along with higher reduction at ₹ 382 crore in FY15 vs. 336 crore in FY14. Consequently, GNPA and NNPA increased to ₹ 336 crore and ₹ 233 crore, respectively. Despite deterioration, we believe CUB's asset quality remains manageable compared to its peers. Lower exposure to stressed segments like the infra segment at $\sim 1\%$ also provides comfort.

Fresh slippages during Q4FY16 was ₹ 127 crore (flat QoQ). An account in the steel segment of ₹ 69 crore slipped from RA book. The management guided that slippages will remain between 1.75% and 2% in FY17E. We expect GNPA and NNPA ratios at 2.4% and 1.4% to ₹ 666 crore and ₹ 392

crore, respectively, by FY18E.

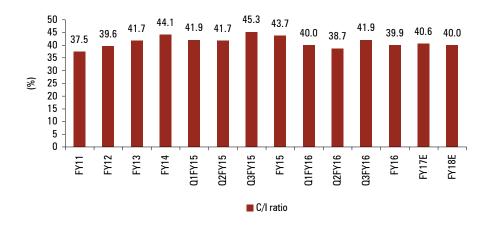


Source: Company, ICICIdirect.com Research

We expect GNPA and NNPA ratios at 2.4% and 1.4%, respectively, by FY18E



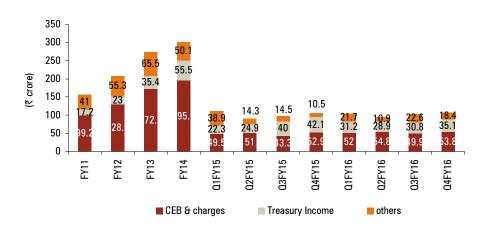




Source: Company, ICICIdirect.com Research

CUB's cost-to-income ratio (C/I ratio) has largely stayed near 40%, which is been better than its peers wherein the C/I ratio was \sim 45%. Positives for the bank include no pressure from provisioning for gratuity & pension as faced by public sector banks.

Exhibit 8: Other income break up & trend

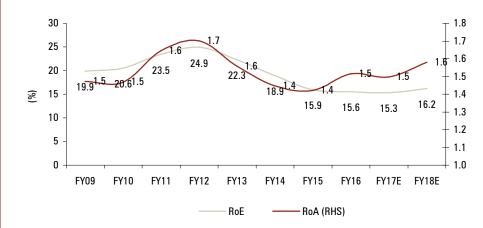




Outlook and valuation

We have tweaked our estimates to factor in slightly higher credit traction. We expect PAT CAGR of 16.4% over FY16-18E to ₹ 604 crore with RoEs at ~16% and RoAs at ~1.6%. We continue to prefer CUB as it is well placed among regional players and comfortable on capital adequacy front with tier I ratio at 15.1%. CUB has historically traded at a slight premium to other regional banks owing to better return ratios. We maintain our **BUY** rating and revise our target price higher to ₹ 118 from ₹ 90 earlier as we raise our target multiple to 1.9x vs. 1.8x earlier and roll over to FY18E ABV of ₹ 60.8 per share. Bank seems to be in better position vs. peers to leverage on the improving economic outlook as and when it happens.

Exhibit 9: RoEs better relative to peers and expected to improve



Source: Company, ICICIdirect.com Research

| Exhibit 10: Valuation | | | | | | | | | | | |
|-----------------------|--------|--------|--------|--------|------|------|-------|-----|------|--|--|
| | NII | Growth | PAT | Growth | P/E | ABV | P/ABV | RoA | RoE | | |
| | (₹ cr) | (%) | (₹ cr) | (%) | (x) | (₹) | (x) | (%) | (%) | | |
| FY15 | 807 | 6.3 | 384.1 | 10.7 | 16.3 | 41.2 | 2.5 | 1.4 | 15.9 | | |
| FY16 | 981 | 21.5 | 445.3 | 15.9 | 14.1 | 45.9 | 2.3 | 1.5 | 15.6 | | |
| FY17E | 1,098 | 12.0 | 497.3 | 11.7 | 12.6 | 52.3 | 2.0 | 1.5 | 15.3 | | |
| FY18E | 1,273 | 16.0 | 603.8 | 21.4 | 10.4 | 60.8 | 1.7 | 1.6 | 16.2 | | |





Source: Bloomberg, Company, ICICIdirect.com Research

| Key events | |
|------------|--|
| Date | Event |
| FY98 | A 100 year old regional bank, gets listed in FY98 |
| FY02 | They enter into an MoU with Life Insurance Corporation of India and National Insurance Co Ltd for selling insurance products |
| FY03 | Bank starts expanding beyond south and opens branch in Mumbai |
| FY07 | Bank makes major preferential placement to L&T, LIC and other funds in ₹169 to ₹190 range |
| FY07 | Announces share split in the ratio of 1:10 and rights issue in 1:4 ratio at ₹ 10 |
| FY10 | Mr Kamakodi takes over as CEO and MD, a young top management replacing Mr Balasubramanian, who became chairman |
| FY13 | Further rights issue announced at ₹ 30 in 1:4 ratio |
| Jul-14 | The bank raises ₹ 350 crore via QIP by diluting 8% stake |
| Jul-14 | The bank raises ₹ 350 crore via QIP by diluting 8% stake |

Source: Company, ICICIdirect.com Research

| Top 1 | 0 shareholders | | | | |
|-------|--|--------------------|-------|--------------|---------|
| Rank | Name | Latest Filing date | % | 0/S Position | Change |
| 1 | Capital Research Global Investors | 31-Mar-2016 | 4.00% | 23.94M | 0 |
| 2 | Lavender Investments, Ltd. | 31-Mar-2016 | 3.95% | 23.61M | 0 |
| 3 | George Kaiser Family Foundation | 31-Mar-2016 | 3.93% | 23.49M | 0 |
| 4 | NTAsset (Cayman) Ltd. | 31-Mar-2016 | 3.77% | 22.56M | +5.46M |
| 5 | Life Insurance Corporation of India | 31-Mar-2016 | 3.43% | 20.49M | +5.86M |
| 6 | Capital World Investors | 31-Mar-2016 | 3.31% | 19.81M | 0 |
| 7 | Ardisia Ltd | 31-Mar-2016 | 2.45% | 14.65M | +14.65M |
| 8 | Vaidyanathan (Vilasini) | 31-Mar-2016 | 2.09% | 12.50M | 0 |
| 9 | Visalam (G) | 31-Mar-2016 | 2.09% | 12.50M | +12.50M |
| 10 | Norges Bank Investment Management (NBIM) | 31-Dec-2015 | 1.91% | 11.44M | +11.44M |

| Sharehold | ling Patto | ern | | | |
|-----------|------------|--------|--------|--------|--------|
| (in %) | Mar-15 | Jun-15 | Sep-15 | Dec-15 | Mar-16 |
| Promoter | - | - | - | - | - |
| FII | 34.6 | 37.1 | 36.2 | 37.5 | 39.0 |
| DII | 10.2 | 10.1 | 9.9 | 9.6 | 9.6 |
| Others | 55.2 | 52.9 | 53.9 | 52.9 | 51.4 |
| | | | | | |

Source: Reuters, ICICIdirect.com Research

| Recent Activity | | | | | |
|--|---------|---------|---|--------|--------|
| Buys | | | Sells | | |
| Investor name | Value | Shares | Investor name | Value | Shares |
| Ardisia Ltd | +20.97M | +14.65M | DSP BlackRock Investment Managers Pvt. Ltd. | -1.47M | -1.25M |
| Visalam (G) | +17.89M | +12.50M | Religare Invesco Asset Management Company Private Limited | -0.55M | -0.39M |
| Norges Bank Investment Management (NBIM) | +15.93M | +11.44M | Canara Robeco Asset Management Company Ltd. | -0.54M | -0.38M |
| Life Insurance Corporation of India | +8.39M | +5.86M | ICICI Prudential Asset Management Co. Ltd. | -0.32M | -0.22M |
| NTAsset (Cayman) Ltd. | +7.81M | +5.46M | Kotak Mahindra Asset Management Company Ltd. | -0.20M | -0.14M |

Source: Reuters, ICICIdirect.com Research



Financial summary

| Profit and loss statement | | | ţ | ₹ Crore |
|---------------------------|---------|---------|---------|---------|
| (Year-end March) | FY15 | FY16 | FY17E | FY18E |
| Interest Earned | 2,698.9 | 2,942.7 | 3,332.1 | 3,817.3 |
| Interest Expended | 1891.5 | 1961.9 | 2234.2 | 2544.2 |
| Net Interest Income | 807.4 | 980.8 | 1,098.0 | 1,273.2 |
| growth (%) | 6.3 | 21.5 | 12.0 | 16.0 |
| Non Interest Income | 404.1 | 411.1 | 454.1 | 506.3 |
| Net Income | 1211.5 | 1391.8 | 1552.0 | 1779.5 |
| Staff cost | 210.3 | 215.7 | 242.9 | 273.3 |
| Other Operating expense | 319.4 | 341.6 | 390.4 | 440.7 |
| Operating profit | 681.8 | 834.5 | 918.7 | 1065.4 |
| Provisions | 182.5 | 232.7 | 246.7 | 249.5 |
| Taxes | 126.0 | 156.5 | 174.7 | 212.1 |
| Net Profit | 384.1 | 445.3 | 497.3 | 603.8 |
| growth (%) | 10.7 | 15.9 | 11.7 | 21.4 |
| EPS (₹) | 6.4 | 7.4 | 8.3 | 10.1 |

Source: Company, ICICIdirect.com Research

| Key ratios | | | | |
|----------------------------|------|------|-------|-------|
| (Year-end March) | FY15 | FY16 | FY17E | FY18E |
| Valuation | | | | |
| No. of Equity Shares | 59.7 | 59.8 | 59.8 | 59.8 |
| EPS (Rs.) | 6.4 | 7.4 | 8.3 | 10.1 |
| BV (Rs.) | 45.1 | 51.3 | 58.4 | 67.4 |
| ABV (Rs.) | 41.2 | 45.9 | 52.3 | 60.8 |
| P/E | 16.3 | 14.1 | 12.6 | 10.4 |
| P/BV | 2.3 | 2.0 | 1.8 | 1.6 |
| P/ABV | 2.5 | 2.3 | 2.0 | 1.7 |
| Yields & Margins (%) | | | | |
| Net Interest Margins | 3.2 | 3.5 | 3.4 | 3.5 |
| Yield on assets | 10.6 | 10.5 | 10.5 | 10.4 |
| Avg. cost on funds | 8.1 | 7.6 | 7.6 | 7.5 |
| Yield on average advances | 12.7 | 12.1 | 12.1 | 12.1 |
| Avg. Cost of Deposits | 8.0 | 7.6 | 7.6 | 7.5 |
| Quality and Efficiency (%) | | | | |
| Cost to income ratio | 43.7 | 39.9 | 40.6 | 40.0 |
| Credit/Deposit ratio | 74.6 | 77.5 | 77.6 | 78.0 |
| GNPA | 1.9 | 2.4 | 2.5 | 2.4 |
| NNPA | 1.3 | 1.5 | 1.5 | 1.4 |
| ROE | 15.9 | 15.6 | 15.3 | 16.2 |
| ROA | 1.4 | 1.5 | 1.5 | 1.6 |

Source: Company, ICICIdirect.com Research

| Balance sheet | | | ₹ | Crore |
|--------------------------------|---------|---------|---------|---------|
| (Year-end March) | FY15 | FY16 | FY17E | FY18E |
| Sources of Funds | | | | |
| Capital | 59.7 | 59.8 | 59.8 | 59.8 |
| Reserves and Surplus | 2635.9 | 3011.2 | 3438.5 | 3972.3 |
| Networth | 2695.5 | 3071.0 | 3498.3 | 4032.2 |
| Deposits | 24075.0 | 27156.5 | 31266.5 | 35998.9 |
| Borrowings | 168.8 | 112.4 | 130.3 | 151.2 |
| Other Liabilities & Provisions | 931.8 | 929.6 | 991.6 | 1059.0 |
| Total | 27871.1 | 31269.6 | 35886.8 | 41241.2 |
| Applications of Funds | | | | |
| Fixed Assets | 210.4 | 217.9 | 237.4 | 257.3 |
| Investments | 6365.3 | 6320.7 | 7238.3 | 8289.6 |
| Advances | 17965.5 | 21058.4 | 24256.0 | 28089.7 |
| Other Assets | 793.2 | 1067.9 | 1273.2 | 1410.5 |
| Cash with RBI & call money | 2536.8 | 2604.7 | 2881.9 | 3194.1 |
| Total | 27871.1 | 31269.6 | 35886.8 | 41241.2 |
| | | | | |

Source: Company, ICICIdirect.com Research

| Growth | | | | (%) |
|---------------------|------|------|-------|-------|
| (Year-end March) | FY15 | FY16 | FY17E | FY18E |
| Total assets | 11.5 | 12.2 | 14.8 | 14.9 |
| Advances | 11.6 | 17.2 | 15.2 | 15.8 |
| Deposit | 9.3 | 12.8 | 15.1 | 15.1 |
| Total Income | 9.8 | 8.2 | 13.0 | 14.2 |
| Net interest income | 6.3 | 21.5 | 12.0 | 16.0 |
| Operating expenses | 15.6 | 5.2 | 13.6 | 12.8 |
| Operating profit | 17.4 | 22.4 | 10.1 | 16.0 |
| Net profit | 10.7 | 15.9 | 11.7 | 21.4 |
| Net worth | 33.2 | 13.9 | 13.9 | 15.3 |
| EPS | 0.7 | 15.6 | 11.7 | 21.4 |



ICICIdirect.com coverage universe (Banking)

| | CMP | | | M Cap | | EPS (₹) | | | P/E (x) | | Р | /ABV (x |) | R | loA (%) | | F | RoE (%) | |
|-------------------------------|-------|-------|--------|---------|------|---------|-------|------|---------|-------|------|---------|-------|--------|---------|------|------|---------|-------|
| Sector / Company | (₹) | TP(₹) | Rating | (₹ Cr) | FY15 | FY16E | FY17E | FY15 | FY16E | FY17E | FY15 | FY16E | FY17E | FY15 I | FY16E F | Y17E | FY15 | FY16E F | FY17E |
| Bank of Baroda (BANBAR) | 130 | 140 | Hold | 29,969 | 15 | -23 | 6 | 8.5 | -5.6 | 23.2 | 0.9 | 1.5 | 1.5 | 0.5 | -0.8 | 0.2 | 9 | -13 | 3 |
| Punjab National Bank (PUNBAN) | 72 | 74 | Hold | 14,108 | 17 | -20 | 14 | 4.4 | -3.6 | 5.3 | 0.6 | 3.9 | 1.3 | 0.5 | -0.6 | 0.4 | 8 | -10 | 7 |
| State Bank of India (STABAN) | 170 | 160 | Hold | 126,544 | 18 | 14 | 18 | 9.7 | 12.2 | 9.5 | 1.3 | 1.3 | 1.2 | 0.7 | 0.5 | 0.6 | 11 | 8 | 9 |
| Indian Bank (INDIBA) | 90 | 91 | Hold | 3,864 | 21 | 15 | 14 | 4.3 | 6.1 | 6.5 | 0.4 | 0.5 | 0.5 | 0.5 | 0.4 | 0.3 | 7 | 5 | 4 |
| Axis Bank (AXIBAN) | 489 | 480 | Hold | 116,113 | 31 | 35 | 37 | 15.8 | 14.2 | 13.3 | 2.7 | 2.3 | 2.0 | 1.7 | 1.7 | 1.5 | 18 | 17 | 15 |
| City Union Bank (CITUNI) | 105 | 118 | Buy | 6,260 | 6 | 7 | 8 | 16.3 | 14.1 | 12.6 | 2.5 | 2.3 | 2.0 | 1.4 | 1.5 | 1.5 | 16 | 16 | 15 |
| DCB Bank (DCB) | 89 | 85 | Hold | 2,294 | 7 | 7 | 7 | 13.0 | 12.9 | 12.6 | 1.7 | 1.5 | 1.4 | 1.3 | 1.1 | 1.0 | 15 | 12 | 11 |
| Federal Bank (FEDBAN) | 49 | 45 | Hold | 8,504 | 6 | 3 | 4 | 8.4 | 17.9 | 12.8 | 1.1 | 1.2 | 1.1 | 1.3 | 0.5 | 0.7 | 14 | 6 | 8 |
| HDFC Bank (HDFBAN) | 1,140 | 1,225 | Buy | 284,988 | 41 | 49 | 59 | 28.0 | 23.4 | 19.4 | 4.7 | 4.0 | 3.5 | 1.9 | 1.9 | 1.9 | 19 | 18 | 19 |
| IndusInd Bank (INDBA) | 1,044 | 1,060 | Hold | 62,098 | 34 | 38 | 49 | 30.8 | 27.2 | 21.1 | 5.3 | 3.5 | 3.1 | 1.8 | 1.9 | 2.0 | 18 | 16 | 15 |
| Jammu & Kashmir Bk(JAMKAS) | 59 | 70 | Hold | 2,848 | 10 | 12 | 17 | 5.6 | 4.7 | 3.5 | 0.6 | 0.6 | 0.5 | 0.7 | 0.8 | 1.0 | 9 | 10 | 12 |
| Kotak Mahindra Bank (KOTMAH) | 698 | 750 | Hold | 127,768 | 14 | 11 | 14 | 51.2 | 61.3 | 49.9 | 6.1 | 5.6 | 5.1 | 1.5 | 1.1 | 1.2 | 12 | 9 | 10 |
| Yes Bank (YESBAN) | 977 | 890 | Hold | 41,017 | 48 | 60 | 73 | 20.4 | 16.2 | 13.3 | 3.5 | 3.0 | 2.5 | 1.6 | 1.7 | 1.7 | 21 | 20 | 20 |



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Buy: >10%/15% for large caps/midcaps, respectively;

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