

### COVID-19 2.0 and Lockdown 2.0: Win Some; Lose Some

The second wave of COVID-19 has proven to be a terrible adversary with a significant rise in cases overwhelming the medical infrastructure of the country. Shortage of hospital beds, oxygen, Remedesivir, and other challenges now dominate the social media discussions. The market, too, is witnessing a significant correction in the wake of rising cases and re-imposed lockdown-like measures and strict restrictions across states.

While there are challenges, the government has proactively started undertaking measures to open up the immunisation program to cover a broader age group from 18 to 45 year old from 1st of May. This brings some clarity that the COVID-19 challenge is more likely to get over in a finite time frame of, say, the next 6 months. In this scenario, it is critical to assess the damage inflicted by the second wave on various sectors as well as on the corporate earnings as these factors most critically impact the market returns and valuations.

Basing the sensitivity analysis of the virus spread and the duration of lockdown, we estimate the FY22 earnings for NIFTY 50 to decline by 6% to 16% in the base to the bearish case scenario. This means FY22 earnings are likely to be in a band of 575 to 650 which still implies growth on FY21 levels. While this is not a doomsday scenario, it does indicate that a few sectors will underperform in the near to medium term while the other few will outperform. Accounting for all these factors, we cut our December 2021 NIFTY 50 target by 6% to 16100. Our key reasons are as follows:

### BFSI, Discretionary Consumption, and Autos will bear the brunt of the impact:

Maharashtra, which contributes 14% of India's GDP, has announced the most stringent measures by far as the state has the highest number of cases. In this scenario, a wide range of consumption activities such as travel, tourism, restaurants, small ticket discretionary and many others will be severely impacted. While there are not many listed plays in small ticket discretionary consumption like restaurants but all these will impact the BFSI sector as it is a lender to SME and MSME segment. The pressure in the SME and MSME segment has been there for a while and this will exacerbate the challenges. Thus, a 10% reduction in BFSI earnings cannot be ruled out. Similarly, the Auto sector is expected to see challenges considering closed showrooms and lower capacity utilisation.

While the sector may witness some pent-up demand, later on, it is unlikely to be as strong as the previous instance of 2020. Moreover, input costs are wreaking havoc on the Auto companies which they are already finding difficult to pass on. Thus, the profitability of the Auto sector will remain under pressure in 2021.

### IT, Telecom Pharma, Consumer staples, Rural and Export themes to outperform:

The IT sector will be unaffected by the domestic challenges and might even benefit from acceleration in digitization initiatives undertaken by the Indian companies. The IT sector may also benefit from a stronger Dollar. Similarly, the Pharmaceuticals sector is likely to outperform and benefit from the domestic challenges and see an earnings upgrade in the next 3 months. Dr Reddy's and Gland Pharma are likely to benefit from the roll-out of Sputnik which has been recently approved by the government. Consumer staples, too, are likely to see their growth trajectory unchanged as food companies experience a positive impact. Rural will continue to do well as the last cycle also indicated that the pandemic impact was lower than its urban counterparts. Export themes should outperform because of the significant pick in global activity.

Metals, commodities, and other Cyclicals well placed: Metal prices have continued to rise even during the second wave of the pandemic globally. Similarly, other commodities have also continued to rise. In this scenario, the metal stocks are well placed. Even though the cyclical plays such as cement and capital goods may see some disruption in demand intermittently, the demand surge post the pandemic is very likely. Thus, cyclical space is well placed to outperform during these challenges. Correction in cement stocks and others should be used to accumulate.

Reduce NIFTY50 target to 16100 but remain cautiously optimistic: The impact on the market will be significant but there are enough structural plays that offer long-term earnings visibility. These should be accumulated during the current fall as they will deliver strong earnings growth and could see higher allocation in the short term. We remain cautiously optimistic on the equity markets and believe this to be a time to add and not panic.

Based on the above themes we recommend the following stocks BUY:

Gland Pharma, Dr Reddy's, Britannia, Wipro, Bharti Airtel, Mind Tree, Dalmia Bharat, ACC and Dhanuka Agritech

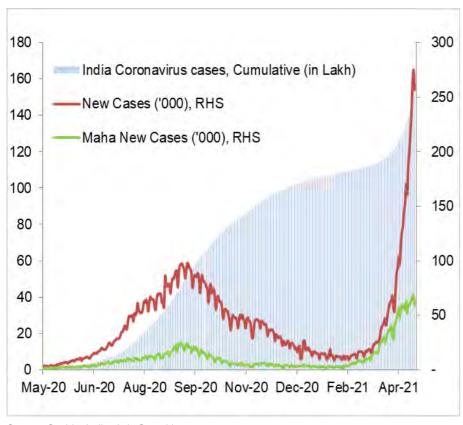
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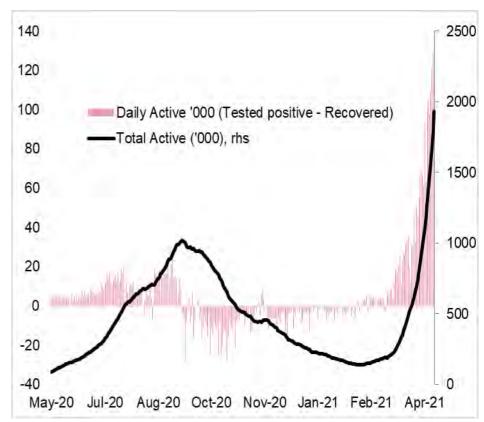
Company Name	Sector	Stock price	Target Price	Upside (%)	12 Month Fwd PE	12 Month Fwd P/BV	Dividend Yield	TR 1 <b>M</b> %	TR 3M%	TR 6M%	TR YTD%
Gland Pharma Ltd	Health Care	2,643	2,900	10	44.1	7.7	NA	3.5	19.9	NA	13.0
Dr Reddys Laboratories Ltd	Health Care	5,157	5,700	11	33.8	5.0	0.5	20.6	2.1	2.2	-0.9
Britannia Industries Ltd	Consumer Staples	3,730	4,170	12	46.9	23.8	3.3	9.3	4.4	11.6	6.0
Wipro Ltd	Information Technology	470	535	14	22.9	4.2	0.2	14.5	5.7	37.2	22.0
Mindtree Ltd	Information Technology	2,042	2,275	11	25.7	6.7	1.7	2.6	16.1	51.6	23.0
Bharti Airtel Ltd	Communication Services	530	737	39	NA	4.7	0.4	0.0	-8.8	26.5	4.0
Dalmia Bharat Ltd	Materials	1,447	1,710	18	34.6	2.4	NA	-8.1	25.9	77.7	34.0
ACC Ltd	Materials	1,826	2,230	22	19.6	2.4	0.8	4.8	10.4	13.5	13.7
Dhanuka Agritech Ltd	Materials	714	880	23	17.4	4.2	NA	1.2	-6.0	-1.0	-7.1

Source: Company, Axis Securities

# COVID-19 update: Risk not yet over; Second Wave gathers pace

The second wave is gathering pace at a faster rate in India with average daily cases crossing 1.6 lacs in April vs. 34,000 last month. On 4<sup>th</sup> April, Maharashtra accounted for ~55% of the total daily cases in India. This has now reduced to 25% indicating a rapid spread of the second wave in other states as well. On 18<sup>th</sup> April, new cases reported was more than 2.7 lacs. The pace of active daily cases has also increased sharply in the last few weeks which remains a concern in the short term as total daily active cases crossed 20 lacs on 19<sup>th</sup> April which is almost double the peak observed in October last year.

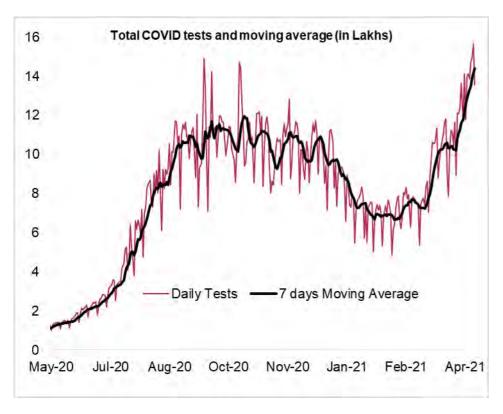


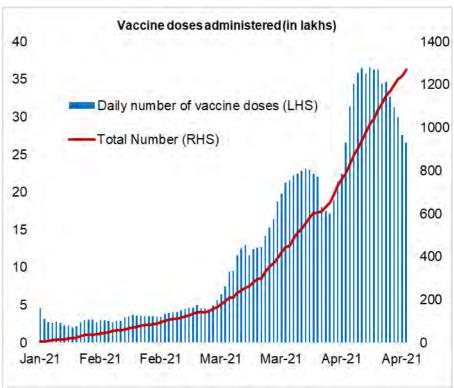


Source: Covid19India, Axis Securities

## COVID-19 update: Testing has increased significantly in last one month

Daily testing has increased sharply in the last few weeks. It has now increased to 13 lacs/day which is almost equivalent to the October peak. However, 7 day daily moving average (dma) of daily testing has already crossed October peak levels. From 1<sup>st</sup> April, India has entered into the third phase of vaccination which is likely to cover the entire citizen age group of 45 and above. So far, close to 12.7 crore people have already been vaccinated in various phases. The average daily vaccination has crossed 30 lacs/day in April (till date), but it could take some time to cover the entire working-age population. In the recent announcement, the government has widened the reach of the phase-3 vaccination drive. From May 1<sup>st</sup>, the vaccination will be available for everyone above 18. With this development daily vaccination rate is likely to increase in the upcoming days.

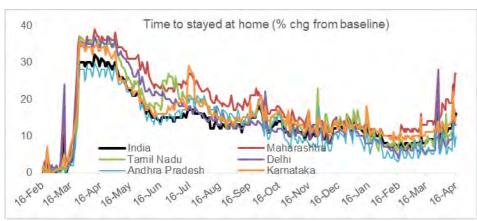


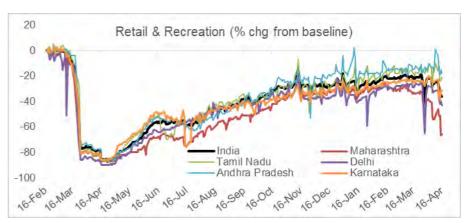


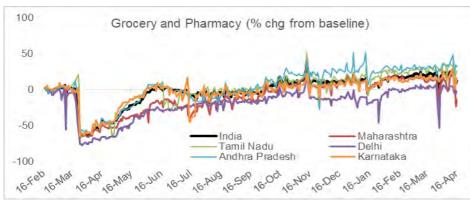
Source: Covid-19 India, Axis Securities

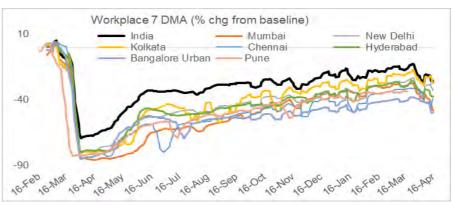
## Google Mobility Report: Workplace activities hit due to COVID-19 surge

Even as the activities at groceries and pharmacy outlets continued to operate above pre-covid levels, a dip has been observed in the last 15 days. At the all-India level, time stayed at home has increased to 16% away from the baseline, showing a steady pickup since the rising restrictions imposed in response to a sudden spike in COVID-19 cases. However, COVID-19 risk perception and localized lockdown translate into higher time at home, especially in Maharashtra. Workplace mobility has fallen in the last 15 days as the second wave grips in certain parts of the country. An activity at retail and recreation has also fallen after an increasing concern over the second wave. Vaccination is a key to a further pickup in workforce activities. India's new vaccination drive from May 1st for everyone above 18 will be a key to bring back economic activities at normal levels.









Source: Google mobility report, Axis Securities

## Quarterly Performance: Defensive sectors performed better during the phase of volatility last year

March-20: IT, FMCG, Pharma outperformed the market during the phase of lockdown in the last year

June-20: Pharma, Metal, Auto, Reliance performed well after a sharp correction

September-20: Defensive rally continued in IT and Pharma sectors. However, the Metals and Auto sectors also performed with opening up of the economy and demand revival

**December-20:** Sector rotation started with a sharp recovery in the BFSI space and the IT sector with resilient earnings and revenue play. The metal rally continued for the quarter

March-21: Recovery in more economic linked sectors such as Infra, commodities, Energy, and Banks

In the current scenario of a sharp surge in COVID-19 cases, the market is likely to be jittery in the near term. Any economic impact due to mobility restriction or lockdown will be short-lived as the demand is likely to back with a faster pace as it was experienced during the last year of the lockdown. This time around, restrictions are not as strict as in the last year. Hence, certain pockets of the economy will continue to do well. IT, Pharma, Metals, FMCG will be less impacted while the impact will be significant for retail, travel, tourism & hotel.

Quarterly returns (%)							
	Mar-20	Jun-20	Sep-20	Dec-20	Mar-21		
Nifty 50	-29%	20%	9%	24%	5%		
Nifty Next 50	-25%	22%	5%	20%	5%		
Nifty 500	-29%	21%	10%	23%	7%		
Nifty Midcap 100	-32%	26%	15%	23%	14%		
Nifty SmallCap 250	-34%	27%	23%	22%	14%		
AUTO	-43%	42%	18%	16%	7%		
BANK	-40%	12%	0%	46%	7%		
COMMODITIES	-33%	25%	9%	22%	18%		
Financial Services	-36%	13%	1%	43%	3%		
ENERGY	-30%	29%	4%	13%	7%		
FMCG	-9%	10%	-1%	15%	2%		
IT	-18%	16%	35%	22%	7%		
INFRA	-27%	28%	2%	19%	12%		
MEDIA	-42%	29%	15%	7%	-6%		
METAL	-43%	26%	13%	45%	22%		
PHARMA	-11%	39%	18%	10%	-5%		
PSU BANK	-48%	8%	-11%	37%	23%		
Private Banks	-43%	15%	1%	46%	3%		
REALTY	-41%	15%	5%	48%	6%		
SERV SECTOR	-32%	15%	7%	35%	5%		

Source: Bloomberg, Axis Securities, Note: Outperforming sector highlighted in green for the quarter

## Nifty EPS scenario

**Scenario 1:** We downgrade FY22 EPS expectation by 6% in light of current lockdown situation in Maharashtra and partial restrictions across many states in India. We believe IT, Metals, Telecom, and Cement will continue to do well. Pharma may see positive surprises. However, downgrades are likely to be visible in the BFSI Auto, Industrials, and Power sectors.

Scenario 2: Strict lockdown for two months - May & June: This is less probable as the vaccination drive is likely to pick up from 1<sup>st</sup> May. But if the scenario materializes, FY22 EPS may downgrade by 16% with significant downgrades in economy linked sectors such as Financials, Industrials, Oil & Gas, and Automobiles. However, with increasing vaccination, economy linked sector are likely to join the outperformance with a lag of one or two quarters.

Currently, the probability of Scenario 2 is unlikely, So under scenario 1, Nifty FY23 EPS is likely to downgrade by 6% to 733 which translate into a downgrade of 6% target in Nifty target. We continue to value Nifty at 22x FY23 earnings which translates into a December Nifty target of 16100. We further believe, FY23 EPS will surprise positively, with a pick-up in vaccination drive.

	FY21E						
	Current exp	Current Expectation	Current yoy growth	Scenario 1	EPS downgrades	Scenario 2	EPS downgrades
Financial	187.3	250.1	34%	225	-10%	188	-25%
IT	87.2	100.2	15%	100	0%	100	0%
Oil & Gas	75.6	99.4	31%	94	-5%	75	-25%
FMCG	37.6	45.8	22%	41	-10%	41	-10%
Power	33.4	39.2	18%	35	-10%	35	-10%
Industrial	22.0	30.5	39%	27	-10%	23	-25%
Pharma/Agri	21.5	24.4	13%	27	10%	27	10%
MetalS	34.0	47.7	40%	48	0%	48	0%
Automobile	19.6	37.3	91%	34	-10%	26	-30%
Cement	6.4	7.5	18%	7	0%	7	-10%
Telecom	-7.1	6.3	NA	6	0%	6	0%
Total	517	688.4	33%	646	-6%	575	-16%

Source: Bloomberg, Axis Securities, **Scenario 1:** Current situation: lockdown in Maharashtra and partial restrictions in other states, **Scenario 2:** Maharashtra like lockdown restrictions in other states for 2 months

# **Our Coverage**

# **Screen 1: Consistent performers**

Resilient buy-rated stocks from our coverage fell less in the March quarter last year vs Nifty (Nifty was down by 29% in mar-20) and then consistently delivered positive returns for all the quarters.

				Quarterly returns (%)					
Company Name	Sector	Mcap (crores)	Rating	Mar-20	Jun-20	Sep-20	Dec-20	Mar-21	
P I Industries Ltd	Agr Chemicals	38,210	Buy	-19%	29%	31%	11%	3%	
Trent Ltd	Consumer Disc	26,413	Buy	-8%	27%	9%	2%	9%	
Relaxo Footwears Ltd	Consumer Disc	22,084	Buy	-3%	6%	5%	21%	8%	
Polycab India Ltd	Consumer Disc	20,878	Buy	-25%	6%	4%	26%	33%	
Amber Enterprises India Ltd	Consumer Disc	10,576	Buy	10%	17%	42%	15%	41%	
V Mart Retail Ltd	Consumer Disc	5,198	Buy	-14%	22%	14%	29%	10%	
Dabur India Ltd	Consumer Staples	1,00,337	Buy	-2%	4%	10%	5%	1%	
Varun Beverages Ltd	Consumer Staples	27,405	Buy	-25%	29%	3%	31%	9%	
Dixon Technologies (India) Ltd	Consumer Staples	22,940	Buy	-6%	61%	52%	53%	37%	
Solara Active Pharma	Healthcare	5,278	Buy	2%	49%	62%	11%	17%	
Tata Consultancy Services Ltd	IT	11,64,443	Buy	-16%	14%	20%	15%	11%	
Infosys Ltd	IT	5,77,341	Buy	-12%	15%	37%	25%	9%	
HCL Technologies Ltd	IT	2,62,683	Buy	-23%	28%	46%	17%	4%	
Wipro Ltd	IT	2,59,054	Buy	-20%	12%	43%	23%	7%	
Larsen & Toubro Infotech Ltd	IT	69,843	Buy	-18%	37%	30%	44%	11%	
Mindtree Ltd	IT	34,025	Buy	4%	12%	45%	24%	26%	
L&T Technology Services Ltd	IT	27,634	Buy	-21%	10%	26%	45%	13%	
Coforge Ltd	IT	18,662	Buy	-28%	23%	65%	16%	8%	
Persistent Systems Ltd	IT	14,642	Buy	-18%	15%	111%	13%	27%	
Astral Poly Technik Ltd	Materials	33,132	Buy	-20%	2%	28%	46%	21%	
J K Cements Ltd	Materials	22,210	Buy	-20%	47%	9%	27%	51%	
HeidelbergCement India Ltd	Materials	5,269	Buy	-19%	25%	5%	21%	3%	
Aarti Industries Ltd	Sp Chemicals	24,756	Buy	-8%	21%	9%	22%	7%	

# **Screen 2: Consistently operating performance**

Resilient buy-rated stocks from our coverage fell less in the March quarter last year vs Nifty (Nifty was down by 29% in mar-20), delivered strong returns in the December quarter with the economic re-opening and delivered a positive return in the March quarter.

				Quarterly returns (%)				
Company Name	Previous sector	Mcap (crores)	Rating	Mar-20	Jun-20	Sep-20	Dec-20	Mar-21
Avenue Supermarts Ltd	Consumer Disc	1,84,179	Buy	19%	6%	-5%	25%	3%
Polycab India Ltd	Consumer Disc	20,878	Buy	-25%	6%	4%	26%	33%
V Mart Retail Ltd	Consumer Disc	5,198	Buy	-14%	22%	14%	29%	10%
Varun Beverages Ltd	Consumer Staples	27,405	Buy	-25%	29%	3%	31%	9%
Dixon Technologies (India) Ltd	Consumer Disc	22,940	Buy	-6%	61%	52%	53%	37%
Sundaram Finance Ltd	Financials	25,801	Buy	-26%	21%	-10%	39%	42%
Infosys Ltd	IT	5,77,341	Buy	-12%	15%	37%	25%	9%
Larsen & Toubro Infotech Ltd	IT	69,843	Buy	-18%	37%	30%	44%	11%
Mindtree Ltd	IT	34,025	Buy	4%	12%	45%	24%	26%
L&T Technology Services Ltd	IT	27,634	Buy	-21%	10%	26%	45%	13%
Astral Poly Technik Ltd	Materials	33,132	Buy	-20%	2%	28%	46%	21%
J K Cements Ltd	Materials	22,210	Buy	-20%	47%	9%	27%	51%

# **Screen3: Consistently outperforming Nifty index**

Resilient buy rated stocks from our coverage fell less in the March quarter last year vs Nifty (Nifty was down by 29% in mar-20) and since then have consistently outperformed the Nifty index.

				Quarterly returns (%)				
Company Name	Previous sector	Mcap ( crores)	Rating	Mar-20	Jun-20	Sep-20	Dec-20	Mar-21
V Mart Retail Ltd	Consumer Disc	5,198	Buy	-14%	22%	14%	29%	10%
Dixon Technologies	Consumer Disc	22,940	Buy	-6%	61%	52%	53%	37%
Larsen & Toubro Infotech	IT	69,843	Buy	-18%	37%	30%	44%	11%
J K Cements Ltd	Materials	22,210	Buy	-20%	47%	9%	27%	51%

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