

Manappuram Finance Ltd.: Q1FY18 Result Update

Twin concerns transient, Reiterate Buy

CMP INR 86

Target INR 118

Rating: BUY

Upside: 37%

Manappuram Finance (MFL) reported Q1FY18 results with Consolidated quarterly PAT broadly flattish to lower, de-growing -3% yoy to INR 155 cr. Group AUM growth was particularly tepid at 3% yoy, but MFL continued to deliver highly creditable return ratios of 4.2% and 18.2% for Q1FY18 RoA and RoE, respectively. This was achieved in a quarter of dual but transient concerns of Gold AUM de-growth and NPA provisions on MFI book, indicating continued robust underlying shareholder value creation. Furthermore, MFL remains one of the best capitalised NBFCs with a Capital Adequacy Ratio of 28.2%. Importantly, management has guided that a long-term CAGR for Gold Loan AUM of 10-20% is achievable and consolidated RoE of 20% can be maintained over the next 3 years.

RoA and RoE for the quarter remain a highly creditable 4.2% and 18.2% despite transient concerns

MFL Q1FY18 NII and Other Income grew 20% and 221% yoy to INR 575 cr and INR 24 cr, respectively. Operating Expenses grew at a faster pace than Total Income at 29% yoy to INR 284 cr. Provisions (excluding Tax) grew much faster at 408% yoy to INR 81 cr. Consequently, Consolidated PAT de-grew -3% to INR 155 cr. Group AUM growth was sluggish at 3% yoy, with AUM growing to INR 13380 cr. While slow AUM growth and flattish to negative PAT growth were disappointing from a headline perspective, MFL still delivered superlative RoA and RoE of 4.2% and 18.2% for Q1FY18. We also note that the gearing for MFL is quite low and MFL can potentially expand RoE for the same RoA without unduly affecting risk profile.

Higher Provisions largely due to provisioning on MFI book but the worst is over for Asirvad Microfinance

Non-tax Provisions on MFI book were INR 72 cr as GNPA Ratio of MFI book rose to 6.9%. Internal provisioning norms for Asirvad Microfinance are much stricter than RBI requirements and this led to INR 34 cr provisions higher than mandated by RBI. The worst is over for MFI business with collection efficiency for disbursements post December close to 100%. Disbursal have picked up significantly from July month. However, there may be some residual provisions on MFI book going forward but these are not likely to be as material as in Q1FY18.

Group AUM growth held back at 3% yoy by Gold Loan AUM de-growth but recovery ahead for Gold Loans

Group AUM grew 3% yoy to INR 13380 cr due to Gold Loan book (80% of Q1FY18 Group AUM) de-growing -5% yoy. Since the customer set for MFL is at the bottom of the pyramid, Demonetisation and drought conditions in South India have led to some customers not being able to recover and ultimately, this led to high incidence of auctions in Q1FY18 at INR 531 cr. MFL had not opted for RBI dispensation for NPA recognition earlier. Importantly, management sounded confident about Gold Loan business from Q2FY18 onwards. Furthermore, new business lines grew 59% yoy and now form 20% of Group AUM. The prior guidance for new business lines forming 25% of Group AUM by the end of FY18 remains intact.

Fall in Cost of Borrowings a strong kicker for NII growth and expected to fall further going forward

Cost of Borrowings (COB) for MFL fell 97 bps yoy to 9.4% and is expected to fall further going forward. Incremental COB at 8.3% provides an indication in this regard. Furthermore, MFL has received a Long Term Credit Rating upgrade from Brickworks to AA Stable and this provides incremental fillip to COB drawdown. Furthermore, MFL's customer set is not interest rate sensitive and there is no need for MFL to pass on COB benefit to customers, which supports the maintenance of NIM above c.15% going forward.

Valuation and Rating: Maintain 'BUY' with Price Target of INR 118

At the current price of INR 86, MFL trades at a P/B of 1.3x FY19E consolidated book. We maintain 'BUY' Rating with Price Target of INR 118, at which the stock will trade at 1.8x FY19 consolidated book.

Consolidated P&L (INR cr)	Q1FY18	Q1FY17	yoy%	Q4FY17	QoQ%
Net Interest Income	575	478	20%	605	-5%
Other Income	24	7	221%	10	148%
Operating Expenses	284	220	29%	268	6%
Pre Provisioning Operating Profit	315	266	18%	347	-9%
Provisions excluding Tax	81	16	408%	41	99%
Profit after Tax	155	160	-3%	201	-23%

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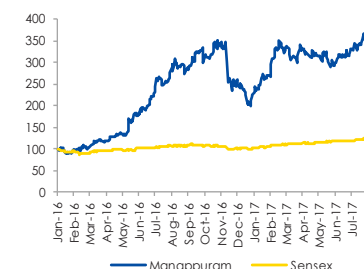
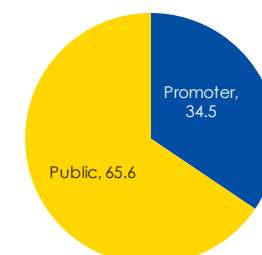
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Bloomberg:

MGFL:IN

52-week range (INR):	110/ -58
Share in issue (cr):	95
M cap (INR cr):	7,855
Avg. Daily Vol. BSE/NSE :('000):	3557

Share Holding Pattern (%)

Date: 11th Aug 2017

Q1FY18 Result Highlights

Consolidated P&L (INR cr)	Q1FY18	Q1FY17	YoY%	Q4FY17	QoQ%	FY18E	FY17	YoY%
Interest Income	831	743	12%	896	-7%	3256	3007	8%
Finance Expenses	256	265	-3%	290	-12%	1015	1003	1%
Net Interest Income	575	478	20%	605	-5%	2241	2004	12%
Other Income	24	7	221%	10	148%	1	1	5%
Total Income	598	486	23%	615	-3%	2243	2006	12%
Operating Expenses	284	220	29%	268	6%	894	835	7%
Pre-Provisioning Operating Profit	315	266	18%	347	-9%	1349	1170	15%
Provisions excluding Tax	81	16	408%	41	99%	56	56	0%
Profit before Tax	234	250	-7%	306	-24%	1293	1115	16%
Tax	81	89	-9%	106	-23%	388	389	0%
Profit After Tax	155	160	-3%	201	-23%	905	726	25%

Key Con Call Highlights (containing key information incremental to first page)

- LTV in the Gold Loan business stands at 67%
- Gold Holdings under Online Gold Loans is 12.4% of total.
- The impact from the limit of INR 20,000 on cash disbursements in Gold Loan business has been minimal as MFL has found ways to mitigate the impact from the same. These include direct transfers to customer bank accounts and online gold loans.
- Security charges have increased significantly yoy since, for the Gold Loan business, MFL has reinforced security guard count including night guards as well as armed guards. Management is looking at technology initiatives to mitigate the impact of this incremental cost.
- 87% of disbursements of MFI business now through non-cash means.
- PAR 60 and PAR 30 in the MFI business are 7.7% and 9.2%, respectively.
- Interest reversals on MFI book were about INR 6 cr.
- Of the MFI AUM of INR 1827 cr, INR 1275 cr has been created after December and, on this new book, the collection efficiency is close to 100%.

Financials

Income statement (INR cr) - Standalone						Balance sheet (INR cr) - Standalone						RoE Decomposition					
Year to March	FY16	FY17	FY18E	FY19E	FY20E	As on 31st March	FY16	FY17	FY18E	FY19E	FY20E	Year to March	FY16	FY17E	FY18E	FY19E	FY20E
Interest income	2,213	3,007	3,256	3,758	4,340	Share capital	168	168	168	168	210	Net Interest Income / Assets	11.2%	15.2%	14.8%	14.5%	14.6%
Interest charges	884	1,003	1,015	1,218	1,400	Reserves and surplus	2,569	3,142	4,047	5,091	6,330	Other Income / Assets	0.04%	0.01%	0.01%	0.01%	0.01%
Net interest income	1,329	2,004	2,241	2,541	2,940	Shareholders' funds	2,737	3,311	4,216	5,260	6,540	Net Revenues / Assets	11.2%	15.3%	14.8%	14.5%	14.6%
Other income	4	1	1	2	2	Long-term borrowings	1,115	1,953	2,246	2,583	2,970	Operating Expense / Assets	6.6%	6.4%	5.9%	5.7%	5.5%
Net revenues	1,334	2,006	2,243	2,542	2,942	Other long term liabilities	124	113	119	125	131	Provisions / Assets	0.3%	0.4%	0.4%	0.3%	0.3%
Operating expense	782	835	894	993	1,105	Non-current liabilities	1,239	2,066	2,365	2,708	3,101	Taxes / Assets	1.5%	3.0%	2.6%	2.6%	2.6%
- Employee exp	399	421	463	509	560	Short-term borrowings	6,767	6,256	7,194	8,273	9,515	Total Costs / Assets	8.4%	9.7%	8.8%	8.6%	8.5%
- Depreciation / amortisation	53	58	54	59	65	Trade Payables	23	69	72	76	79	Return on Assets	2.8%	5.5%	6.0%	6.0%	6.2%
- Other opex	330	357	378	425	480	Other current liabilities	1,078	1,344	1,209	1,046	729	Assets / Equity	4.0	3.6	3.3	3.1	2.9
Preprovision op. profit	551	1,170	1,349	1,549	1,837	Short-term provisions	67	101	106	112	117	Return on Equity	11.2%	19.9%	19.8%	18.3%	17.9%
Provisions	32	56	56	58	67	Current liabilities	7,935	7,769	8,582	9,506	10,440	Valuation Metrics					
PBT	519	1,115	1,293	1,491	1,770	TOTAL EQUITY AND LIABILITIES	11,911	13,146	15,163	17,474	20,082	Year to March	FY16	FY17E	FY18E	FY19E	FY20E
Taxes	182	389	388	447	531	Fixed assets	190	179	197	217	238	Basic EPS	4.0	8.6	10.8	12.4	13.1
PAT	337	726	905	1,044	1,238	Non-current investments	324	324	421	548	712	EPS growth	25%	115%	25%	15%	6%
Extraordinaries	0	0	0	0	1	Deferred tax assets (net)	39	56	72	94	122	Book value per share	32.5	39.3	50.1	62.5	62.2
Reported PAT	337	726	905	1,044	1,238	Long-term loans and advances	210	272	313	360	414	Basic P/E	21.5	10.0	8.0	6.9	6.6
Basic number of shares (cr.)	84	84	84	84	95	Other non current assets	98	78	82	86	91	Price - to - Book	2.6	2.2	1.7	1.4	1.4
Basic EPS (INR)	4	9	11	12	13	Non-current assets	861	910	1,086	1,305	1,578	Growth Ratios					
Diluted number of shares (cr.)	84	84	84	84	95	Current investments	0	0	0	0	0	Year to March	FY16	FY17E	FY18E	FY19E	FY20E
Diluted EPS (INR)	4	9	11	12	13	Cash and bank balances	492	412	432	454	477	NII growth	20%	51%	12%	13%	16%
						Short-term loans and advances	10,179	11,496	13,221	15,204	17,484	Net Revenues growth	20%	50%	12%	13%	16%
						Other current assets	379	329	423	511	543	Opex growth	17%	7%	7%	11%	11%
						Current assets	11,050	12,237	14,076	16,168	18,504	PPOP growth	25%	112%	15%	15%	19%
						TOTAL ASSETS	11,911	13,146	15,163	17,474	20,082	Provisions growth	18%	71%	0%	5%	15%
												PAT growth	25%	115%	25%	15%	19%
												Operating Ratios					
												Year to March	FY16	FY17E	FY18E	FY19E	FY20E
												Yield on IEA	21.9%	26.4%	25.0%	25.0%	25.0%
												Cost of Funds	12.0%	12.5%	11.5%	12.0%	12.0%
												Spread	9.9%	13.9%	13.5%	13.0%	13.0%
												Net Interest Margin	13.1%	17.6%	17.2%	16.9%	16.9%
												Cost to Income Ratio	59%	42%	40%	39%	38%
												Tax Rate	35%	35%	30%	30%	30%

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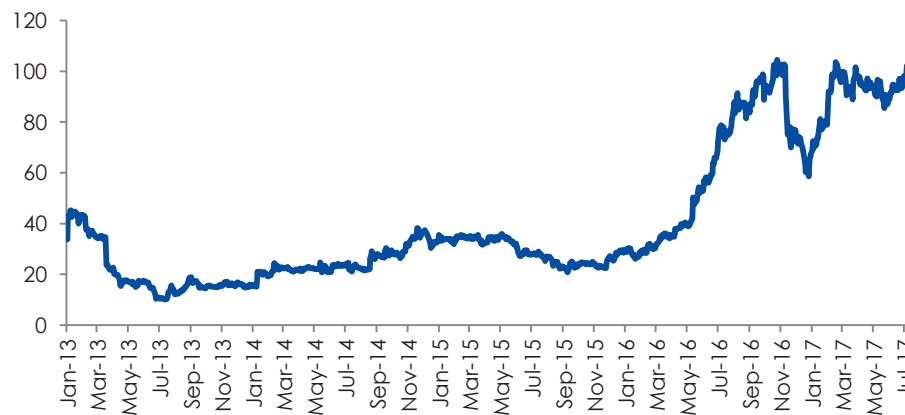
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Rating	Expected to
Buy	appreciate more than 15% over a 12-month period
Hold	appreciate between 5-15% over a 12-month period
Reduce	Return below 5% over a 12-month period

Manappuram 5 years price chart



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Manappuram Finance

11 August 2017

Reuters: MNFL.BO; Bloomberg: MGFL IN

Accelerated Provisioning In Microfinance Hurts Profitability

Manappuram Finance (MFL) posted strong net interest income or NII growth of 19% YoY (2% above our estimate) in 1QFY18, whereas PAT declined 3% YoY (15% below our estimate) on account of accelerated provisioning in microfinance business. MFL has made an additional provision of Rs340mn over and above what is required by regulations. Despite an increase in gross non-performing assets or GNPA by 50bps sequentially to 2.5%, net non-performing assets or NNPA eased 60bps sequentially to 1.1% backed by higher provisioning. GNPA in gold loan segment eased 90bps sequentially to 1.1% which partly compensated for the rise in GNPA in microfinance segment by 230bps to 6.9%.

Assets under management (AUM) growth were lower at 3% (against our estimate of 9%) and declined 2% QoQ. A large part of slower growth can be attributed to weak underlying demand in the aftermath of demonetisation and higher auctions during the quarter. As a result, there was a decline of 5% in gold loan segment, but it constitutes 80% of AUM. Gold holdings fell 6%, whereas per gram they were flattish. The management sounded confident of growing its gold loan business by 10%-20% in FY18. MFI segment (Asirvad Microfinance) grew 48% YoY and accounted for 14% of overall loan book. Other segments (housing loan, commercial vehicle loan & loan against property) grew exponentially, albeit on a lower base. Net interest margin or NIM expanded 102bps YoY to 16.7%. The expansion in NIM can be largely attributed to lower easing in the cost of funds to 9.7% from 10.2% a year ago. Lending yields are largely maintained at 24.3%. Operating expenses grew 29% as higher expenses were incurred to beef up security at branches. As a result, cost-to-AUM ratio deteriorated 140bps to 8.7%. The management expects the cost-to-AUM ratio to ease to 5.0% over the medium term. Operating profit grew 18% YoY, which was 5% above our estimate. Credit costs (annualised) increased to 240bps versus 50bps YoY because of accelerated provisioning in MFI segment.

For FY17/FY18, we have increased our GNPA estimates by 30bps/40bps to 2.5%/2.6%, respectively. We have cut our ABV estimate by 1% for FY19E. We have retained Buy rating on MFL with a target price of Rs120, valuing the stock at 2.5x P/ABV of FY19E financials.

Valuation and outlook: With the worst-case scenario behind, regulatory environment turning favourable and stable gold prices, MFL is targeting healthy growth going forward. However, increase in loan delinquency post demonetisation needs to be managed well. MFL's de-risking strategy has helped it to keep credit costs at a low level. Diversification into other segments will enable faster utilisation of excess capital on its balance sheet and avoid any undesirable treatment from the regulator for being a single-product company. Tier I capital of 22% ensures unhindered growth and there is no need to raise capital for the next two years. MFL has the potential to deliver RoA of ~4% and RoE of ~20% on a consistent basis, in our opinion.

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BUY

Sector: NBFC

CMP: Rs95

Target Price: Rs120

Upside: 26%

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Key Data

Current Shares O/S (mn)	841.9
Mkt Cap (Rsbn/US\$bn)	78.6/1.2
52 Wk H / L (Rs)	110/58
Daily Vol. (3M NSE Avg.)	5,276,284

Price Performance (%)

	1 M	6 M	1 Yr
Manappuram Finance	(4.1)	(5.7)	10.0
Nifty Index	0.3	11.7	14.3

Source: Bloomberg

Y/E March (Rsmn)	1QFY18	1QFY17	4QFY17	YoY (%)	QoQ (%)
Interest income	8,300	7,433	8,959	11.7	(7.4)
Interest expenses	2,587	2,649	2,904	(2.3)	(10.9)
Net interest income	5,713	4,784	6,055	19.4	(5.6)
NIM (%)	16.7	15.7	17.1	102bps	(31bps)
Fee & other income	271	74	96	266.1	182.2
Operating income	5,984	4,858	6,151	23.2	(2.7)
Staff costs	1,409	1,206	1,254	16.8	12.4
Other operating expenses	1,429	989	1,430	44.5	(0.1)
Total operating expenses	2,838	2,195	2,684	29.3	5.7
Cost -to-income (%)	47.4	45.2	43.6	224bps	379bps
Cost-to-AUM (%)	8.7	7.3	7.5	140bps	120bps
Operating profit	3,146	2,663	3,467	18.1	(9.3)
Provisions	807	159	406	407.5	98.8
Credit costs (%)	2.4	0.5	1.1	184bps	122bps
PBT	2,339	2,504	3,061	(6.6)	(23.6)
Tax	787	901	1,055	(12.6)	(25.4)
-Effective tax rate	33.7	36.0	34.5	(233bps)	(81bps)
PAT	1,552	1,603	2,006	(3.2)	(22.6)
EPS (Rs)	1.8	1.9	2.4	(5.5)	(23.7)
BV (Rs)	41.2	34.7	39.9	18.7	3.1
AUM (Rsmn)	1,33,798	1,30,139	1,36,571	2.8	(2.0)

Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 1: Financial summary

Y/E March (Rsmn)	FY15	FY16	FY17	FY18E	FY19E
Net interest income	10,908	14,016	22,076	24,293	27,745
Pre-provision profit	4,419	5,907	12,750	12,773	13,073
PAT	2,715	3,552	7,585	7,316	7,672
EPS (Rs)	3.2	4.2	9.0	8.7	9.1
ABV (Rs)	30.2	31.9	37.3	42.6	48.2
P/E (x)	29.4	22.5	10.5	10.9	10.4
P/ABV (x)	3.1	3.0	2.5	2.2	2.0
Gross NPAs (%)	1.1	0.9	2.3	2.5	2.6
Net NPAs (%)	0.9	0.7	1.6	1.5	1.4
RoA (%)	2.4	2.9	5.4	4.3	3.7
RoE (%)	10.6	13.2	24.8	20.4	18.8

Source: Company, Nirmal Bang Institutional Equities Research

Conference-call highlights

- Consolidated AUM was up 2.8% YoY, while gold holdings declined 2.8% QoQ to 59.4tn.
- Auctions stood at Rs5,710mn or 2.6tn.
- Online business accounted for 12.4% of the total business versus 11.9% in the previous quarter.
- MFI business:
 - AUM stood at Rs18bn, up 1.7% QoQ and 47% YoY.
 - Loan disbursements were muted.
 - Loss stood at Rs322mn.
 - There was an increase in provisioning to Rs720mn on account of providing fully against loans overdue on 120DPD and providing 50% against loans overdue on 90DPD.
 - The company did not avail the Reserve Bank of India or RBI dispensation and as such provisioning is up.
 - 87% of loan disbursements were cashless.
 - As of 1QFY18-end, there were 1.27mn customers, 771 branches and 4,119 employees.
 - CAR stood at 17.5%.
 - There was interest reversal of Rs60mn.
 - PAR60 is at 7.6% and PAR30 at 9.2%.
- Home loan business:
 - AUM stood at Rs3,198mn with 35 branches in 6 states.
 - 20% of new business came from housing segment.
 - GNPAs stood at ~3%.
- Underlying demand continues to be weak in the aftermath of demonetisation, leading to muted growth.
- Higher auctions also pulled down the gold loan business.
- Average cost of borrowing was down 30bps QoQ to 9.4% while incremental cost of borrowing stood at 8.3%. A rating upgrade during the quarter should lead to even lower costs.
- Security charges were higher on account of reinstating all security personnel. Large branches were also allotted night guards leading to higher costs. Armed guards deployed at some branches also pushed up costs.
- The management gave 10-20% growth guidance in respect of gold loan business for the year.
- Other income was slightly higher on account of one-time input credit availed because of implementation of GST.

- Provision reversal of 10%-15% is likely in the next quarter.
- Loan disbursement of Rs0.1mn or more constituted ~60% of total loans.

Exhibit 2: Actual performance versus our estimates

(Rsmn)	1QFY18	1QFY17	4QFY17	YoY (%)	QoQ (%)	1QFY18E	Devi. (%)
Net interest income	5,713	4,784	6,055	19.4	(5.6)	5,585	2.3
Pre-provision profit	3,146	2,663	3,467	18.1	(9.3)	2,983	5.5
PAT	1,552	1,603	2,006	(3.2)	(22.6)	1,825	(15.0)

Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 3: Change in our estimates

	Revised estimate		Earlier estimate		% Revision	
	FY18E	FY19E	FY18E	FY19E	FY18E	FY19E
Net interest income (Rsmn)	24,293	27,745	24,143	27,638	0.6	0.4
Net interest margin (%)	15.9	14.9	15.8	14.9	10bps	6bps
Operating profit (Rsmn)	12,773	13,073	12,659	13,165	0.9	(0.7)
Profit after tax (Rsmn)	7,316	7,672	7,724	8,104	(5.3)	(5.3)
EPS (Rs)	8.7	9.1	9.2	9.6	(5.3)	(5.3)
ABV (Rs)	42.6	48.2	42.8	48.6	(0.5)	(0.7)

Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 4: One-year forward P/ABV



Source: Company, Nirmal Bang Institutional Equities Research

Financials

Exhibit 5: Income statement

Y/E March (Rsmn)	FY15	FY16	FY17	FY18E	FY19E
Interest income	19,682	23,490	33,762	36,121	42,320
Interest expenses	8,774	9,474	11,686	11,828	14,575
Net interest income	10,908	14,016	22,076	24,293	27,745
Non-interest income	252	249	342	583	513
Net revenues	11,160	14,265	22,418	24,876	28,258
Operating expenses	6,741	8,358	9,668	12,103	15,185
-Employee expenses	3,145	4,327	5,029	6,304	8,516
-Other expenses	3,596	4,031	4,639	5,799	6,669
Operating profit	4,419	5,907	12,750	12,773	13,073
Provisions	282	423	1,092	1,517	1,270
PBT	4,137	5,484	11,658	11,256	11,803
Tax	1,422	1,932	4,073	3,940	4,131
PAT	2,715	3,552	7,585	7,316	7,672

Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 7: Balance sheet

Y/E March (Rsmn)	FY15	FY16	FY17	FY18E	FY19E
Share capital	19,682	23,490	33,762	36,121	42,320
Reserves & surplus	8,774	9,474	11,686	11,828	14,575
Net worth	10,908	14,016	22,076	24,293	27,745
Borrowings	252	249	342	583	513
Other liability & provisions	11,160	14,265	22,418	24,876	28,258
Total liabilities	6,741	8,358	9,668	12,103	15,185
Fixed assets	3,145	4,327	5,029	6,304	8,516
Investments	3,596	4,031	4,639	5,799	6,669
Loans	4,419	5,907	12,750	12,773	13,073
Cash	282	423	1,092	1,517	1,270
Other assets	4,137	5,484	11,658	11,256	11,803
Total assets	1,422	1,932	4,073	3,940	4,131

Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 6: Key ratios

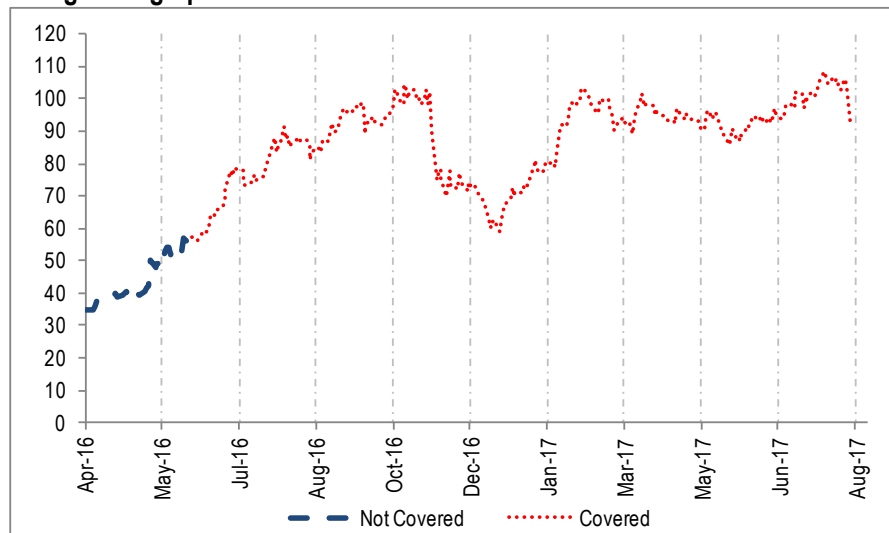
Y/E March (Rsmn)	FY15	FY16	FY17	FY18E	FY19E
Growth (%)					
Net interest income	4.0	28.5	57.5	10.0	14.2
Operating profit	13.3	33.7	115.8	0.2	2.4
Profit after tax	20.1	30.8	113.5	-3.5	4.9
Business (%)					
Advances growth	16.7	18.3	21.7	20.2	23.2
Spreads (%)					
Yield on loans	22.0	22.4	26.8	23.7	22.8
Cost of borrowings	10.7	10.4	11.3	9.6	9.5
Spread	11.4	12.0	15.4	14.1	13.3
NIM	12.2	13.3	17.5	15.9	14.9
Operational efficiency (%)					
Cost to income	60.4	58.6	43.1	48.7	53.7
Cost to assets	7.5	8.0	7.7	7.9	8.2
Productivity (Rsmn)					
AUM per branch	27.9	31.1	33.9	38.4	42.3
AUM per employee	5.9	6.1	6.3	6.7	7.1
Employee per branch	4.7	5.1	5.4	5.7	6.0
CRAR (%)					
Tier I	25.1	23.5	24.6	23.3	21.5
Tier II	0.6	0.5	0.6	0.6	0.6
Total	25.6	24.0	25.2	23.9	22.1
Asset quality (%)					
Gross NPAs	1.1	0.9	2.3	2.5	2.6
Net NPAs	0.9	0.7	1.6	1.5	1.4
Provision coverage	17.0	22.7	30.1	42.6	46.1
Credit costs (excluding std. assets)	0.3	0.2	0.8	0.9	0.6
Credit costs (including std. assets)	0.3	0.4	0.9	1.0	0.7
Return ratios (%)					
RoE	10.6	13.2	24.8	20.4	18.8
RoA	2.4	2.9	5.4	4.3	3.7
Per share (%)					
EPS	3.2	4.2	9.0	8.7	9.1
BV	31.3	32.8	39.9	45.5	51.7
ABV	30.2	31.9	37.3	42.6	48.2
Valuation (x)					
P/E	29.4	22.5	10.5	10.9	10.4
P/BV	3.0	2.9	2.4	2.1	1.8
P/ABV	3.1	3.0	2.5	2.2	2.0

Source: Company, Nirmal Bang Institutional Equities Research

Rating track

Date	Rating	Market price (Rs)	Target price (Rs)
9 June 2016	Buy	58	85
10 August 2016	Buy	87	130
11 November 2016	Buy	100	145
9 February 2017	Buy	93	140
14 February 2017	Buy	98	140
26 May 2017	Buy	89	120
11 August 2017	Buy	95	120

Rating track graph



Disclaimer

Stock Ratings Absolute Returns

BUY > 15%

ACCUMULATE -5% to 15%

SELL < -5%

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