#### Shareholding pattern Jun-23 Sep-23 Dec-23 Mar-24 Promoters 22.0 22.0 22 0 220 DII 123 11.0 10.5 10.6 FIIs 22.5 24.2 23.9 27.3 Other 43.3 42.8 43.6 40.0 **Price Chart**

#### 360 24000 300 18000 240 180 12000 120 6000 60 0 0 Jun-23 Dec-23 Jun-24 Jun-21 Dec-21 <u>=</u> NCC (LHS)

## Key risks

- Lower than expected order inflows
- Heightened competitive intensity impacting margins

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# June 28, 2024 Amravati Capital City project to boost incremental

**About the stock:** NCC is one of the leading construction companies with presence across varied verticals of infrastructure space such as buildings, roads, water, mining and electrical. Standalone order book stood at ₹51,483 crore as of FY24.

• Well-diversified order backlog, robust execution capabilities, and strong focus on working capital to be key over next few years.

### **Investment Rationale:**

order opportunity

- Revival of Amravati Capital City could drive incremental order opportunity: The formation of the new government in Andhra Pradesh is likely to drive revival of the Amravati Capital City project. NCC could be presented with a new ordering opportunity as we note that it previously had orders to tune of ~₹ 6600 crore from Amravati in 2017-18, large part of which got cancelled in 2019. Furthermore, revival of the Polavaram Irrigation Project, could also further drive ordering opportunity in the water segment for NCC.
- Poised for a healthy execution ahead with strong order book: NCC has standalone order book of ₹ 51,483 crore, (~2.8x book to bill ratio), largely aided by ₹ 18,439 crore (up 37% YoY) worth of orders secured in FY24 on standalone basis. On consolidated basis, order book stood at ₹ 57,536 crore, driven by order inflows of ₹ 27283 crore. The company has guided for an order booking of about ~₹ 20,000 22,000 crore, with ordering likely to be impacted in 1HFY25 owing to elections. The topline growth guidance is ~15% for FY25. Given the robust orderbook, we expect healthy revenue CAGR of ~15% over FY24-26E to ₹ 24209 crore.
- Strong earnings growth momentum & higher return ratios ahead: The EBITDA margin guidance is 9.5% -10% for FY25, amidst the competitive bidding scenario, and with company focussing on revenue growth momentum in FY25 over margins. With healthy execution, we bake in EBITDA margins at 10%/10.5% in FY25/FY26 vs. 9% in FY24 (~10% on adjusted basis). Healthy topline growth coupled with stable finance cost is likely to drive ~27.9% earnings CAGR over FY24-26E. The strong earnings momentum will translate into improvement in return ratios, with RoEs likely to expand to 15.4% in FY26 vs. 12.3% in FY24.

## **Rating and Target Price**

- NCC is a key beneficiary of the tailwinds in the buildings, roads, water, mining and electrical segments. Given the strong order book visibility, and improving balance sheet strength, it is poised for a healthy growth ahead.
- We value NCC at ₹ 395, at 18x FY26 P/E, and maintain our BUY rating on the stock

## **Key Financial Summary**

| ₹ crore           | FY21  | FY22  | FY23   | FY24E  | 5 year CAGR (FY19-24) | FY25E  | FY26E  | 2 year CAGR (FY24-26E) |
|-------------------|-------|-------|--------|--------|-----------------------|--------|--------|------------------------|
| Net Sales         | 7,256 | 9,930 | 13,351 | 18,314 | 8.7%                  | 21,053 | 24,209 | 15.0%                  |
| EBITDA            | 855   | 996   | 1,343  | 1,648  | 3.0%                  | 2,105  | 2,547  | 24.3%                  |
| EBITDA Margin (%) | 11.8  | 10.0  | 10.1   | 9.0    |                       | 10.0   | 10.5   |                        |
| Adj. PAT          | 261   | 344   | 569    | 837    | 8.2%                  | 1,048  | 1,370  | 27.9%                  |
| Adj. EPS (₹)      | 4.3   | 5.6   | 9.1    | 10.1   |                       | 16.7   | 21.8   |                        |
| P/E (x)           | 73.8  | 39.4  | 34.9   | 31.5   |                       | 19.0   | 14.5   |                        |
| EV/EBITDA(x)      | 24.1  | 20.0  | 14.6   | 11.7   |                       | 9.2    | 7.4    |                        |
| RoNW (%)          | 4.9   | 5.9   | 9.0    | 12.3   |                       | 13.6   | 15.4   |                        |
| RoCE (%)          | 11.2  | 13.3  | 17.9   | 20.1   |                       | 23.1   | 26.2   |                        |

## **Financial Summary**

| Exhibit 1: Profit and loss statement ₹ cror |        |        |        |        |  |  |  |
|---|--------|--------|--------|--------|--|--|--|
| ₹ crore                                     | FY23   | FY24   | FY25E  | FY26E  |  |  |  |
| Net Sales                                   | 13,351 | 18,314 | 21,053 | 24,209 |  |  |  |
| Other Income                                | 152    | 124    | 139    | 167    |  |  |  |
| Total revenues                              | 13,504 | 18,439 | 21,192 | 24,376 |  |  |  |
|   |        |        |        |        |  |  |  |
| RM Exp.                                     | 4,751  | 7,277  | 7,642  | 8,740  |  |  |  |
| Employee exp                                | 520    | 641    | 737    | 847    |  |  |  |
| Constr. exp                                 | 6,431  | 8,448  | 10,190 | 11,645 |  |  |  |
| Other Exp                                   | 307    | 301    | 379    | 431    |  |  |  |
| Total op exp.                               | 12,009 | 16,666 | 18,947 | 21,662 |  |  |  |
|   |        |        |        |        |  |  |  |
| EBITDA                                      | 1,343  | 1,648  | 2,105  | 2,547  |  |  |  |
|   |        |        |        |        |  |  |  |
| Interest                                    | 510    | 595    | 605    | 629    |  |  |  |
| Depreciation                                | 200    | 209    | 225    | 244    |  |  |  |
| PBT   | 785    | 911    | 1,414  | 1,841  |  |  |  |
| Taxes                                       | 216    | 280    | 366    | 471    |  |  |  |
| PAT   | 569    | 631    | 1,048  | 1,370  |  |  |  |
| Adjusted PAT                                | 569    | 837    | 1,048  | 1,370  |  |  |  |
| EPS   | 9.1    | 10.1   | 16.7   | 21.8   |  |  |  |

| Source: Company, ICICI | Direct Research |
|------------------------|-----------------|
|------------------------|-----------------|

| Exhibit 3: Balance Sheet ₹ cro |        |        |        |        |  |  |  |
|--------------------------------|--------|--------|--------|--------|--|--|--|
| ₹ crore                        | FY23   | FY24   | FY25E  | FY26E  |  |  |  |
| Equity Capital                 | 126    | 126    | 126    | 126    |  |  |  |
| Reserve and Surplus            | 6,196  | 6,687  | 7,578  | 8,759  |  |  |  |
| Shareholders funds             | 6,322  | 6,813  | 7,704  | 8,885  |  |  |  |
|                                |        |        |        |        |  |  |  |
| Total Debt                     | 980    | 1,005  | 1,100  | 600    |  |  |  |
| Other Non-curr. Liab.          | -      | -      | -      | -      |  |  |  |
| Def.Tax Liability              | (48)   | (59)   | (59)   | (59)   |  |  |  |
| Source of Funds                | 7,254  | 7,759  | 8,745  | 9,426  |  |  |  |
|                                |        |        |        |        |  |  |  |
| Gross Block                    | 2,491  | 2,712  | 2,962  | 3,212  |  |  |  |
| Less: Acc. Dep                 | 1,328  | 1,537  | 1,762  | 2,006  |  |  |  |
| Net Block                      | 1,163  | 1,175  | 1,200  | 1,206  |  |  |  |
| Capital WIP                    | 22     | 40     | 40     | 40     |  |  |  |
| Total Fixed Assets             | 1,185  | 1,215  | 1,240  | 1,246  |  |  |  |
| Investments                    | 1,095  | 1,286  | 1,286  | 1,286  |  |  |  |
|                                |        |        |        |        |  |  |  |
| Inventory                      | 1,078  | 1,434  | 1,673  | 1,923  |  |  |  |
| Sundry Debtors                 | 2,945  | 2,791  | 3,461  | 3,980  |  |  |  |
| Loans & Advances               | 372    | 369    | 519    | 597    |  |  |  |
| Cash & Bank                    | 646    | 1,044  | 1,116  | 1,140  |  |  |  |
| Other Current Assets           | 7,514  | 8,382  | 9,635  | 11,079 |  |  |  |
| Total Current Assets           | 12,554 | 14,019 | 16,403 | 18,720 |  |  |  |
|                                |        |        |        |        |  |  |  |
| Trade Payable                  | 4,823  | 6,117  | 7,032  | 8,086  |  |  |  |
| Provisions                     | 129    | 150    | 173    | 199    |  |  |  |
| Other Curr.Liabilities         | 3,346  | 3,251  | 3,737  | 4,297  |  |  |  |
| Total Curr. Liabilities        | 8,298  | 9,518  | 10,942 | 12,582 |  |  |  |
| Net Current Assets             | 4,256  | 4,501  | 5,462  | 6,138  |  |  |  |
|                                |        |        |        |        |  |  |  |
| Application of Funds           | 7,254  | 7,759  | 8,745  | 9,426  |  |  |  |

| Source: Company, | ICICI Direct Research |
|------------------|-----------------------|
|                  |                       |

| Exhibit 2: Cash flow statem |       | ₹ cr  | ore   |       |
|-----------------------------|-------|-------|-------|-------|
| ₹ crore                     | FY23  | FY24  | FY25E | FY26E |
| Profit after Tax            | 569   | 631   | 1,048 | 1,370 |
| Depreciation                | 200   | 209   | 225   | 244   |
| Prov for Taxes              | 71    | 78    | 118   | 216   |
| CF before wc changes        | 977   | 1,258 | 1,785 | 2,204 |
| Change in WC                | 231   | (181) | 130   | (889) |
| Taxes Paid                  | (131) | (209) | (291) | (366) |
| Net CF from op. activities  | 595   | 960   | 384   | 962   |
|                             |       |       |       |       |
| (Purchase)/Sale of FA       | (314) | (256) | (250) | (250) |
| (Purchase)/Sale of Inv.     | 62    | (190) | -     | -     |
| Net CF from inv. activities | (253) | (446) | (250) | (250) |
|                             |       |       |       |       |
| Change in Debt              | (205) | 25    | 95    | (500) |
| Other                       | -     | -     | -     | -     |
| Net CF from fin. activities | (255) | (115) | (62)  | (688) |
|                             |       |       |       |       |
| Net Cash flow               | 87    | 399   | 72    | 24    |
| Opening Cash                | 559   | 646   | 1,044 | 1,116 |
| Closing Cash                | 646   | 1,044 | 1,116 | 1,140 |

Source: Company, ICICI Direct Research

| Exhibit 4: Key ratios    |       |       |       |       |
|--------------------------|-------|-------|-------|-------|
|                          | FY23  | FY24  | FY25E | FY26E |
| Per Share Data           |       |       |       |       |
| Reported EPS             | 9.1   | 10.1  | 16.7  | 21.8  |
| Cash EPS                 | 12.2  | 13.4  | 20.3  | 25.7  |
| BVPS                     | 100.7 | 108.5 | 122.7 | 141.5 |
|                          |       |       |       |       |
| Operating Ratios         |       |       |       |       |
| EBITDA / Net Sales       | 10.1  | 9.0   | 10.0  | 10.5  |
| PAT / Net Sales          | 4.3   | 4.6   | 5.0   | 5.7   |
|                          |       |       |       |       |
| Return Ratios            |       |       |       |       |
| RoE                      | 9.0   | 12.3  | 13.6  | 15.4  |
| RoCE                     | 17.9  | 20.1  | 23.1  | 26.2  |
| RolC                     | 17.3  | 21.6  | 24.8  | 27.9  |
|                          |       |       |       |       |
| Valuation Ratios         |       |       |       |       |
| EV/EBITDA                | 14.6  | 11.7  | 9.2   | 7.4   |
| P/E                      | 34.9  | 31.5  | 19.0  | 14.5  |
| EV / Net Sales           | 1.5   | 1.1   | 0.9   | 8.0   |
| Market Cap / Sales       | 1.4   | 1.1   | 0.9   | 8.0   |
| Price to Book Value      | 3.1   | 2.9   | 2.6   | 2.2   |
|                          |       |       |       |       |
| Turnover Ratios          |       |       |       |       |
| Asset turnover           | 1.8   | 2.4   | 2.4   | 2.6   |
| Debtors Turnover Ratio   | 4.5   | 6.6   | 6.1   | 6.1   |
| Creditors Turnover Ratic | 2.8   | 3.0   | 3.0   | 3.0   |
|                          |       |       |       |       |
| Solvency Ratios          |       |       |       |       |
| Net Debt / Equity        | 0.1   | (0.0) | (0.0) | (0.1) |
| Current Ratio            | 1.4   | 1.4   | 1.4   | 1.4   |
| Quick Ratio              | 1.3   | 1.2   | 1.2   | 1.2   |

Source: Company, ICICI Direct Research



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Sell: <-15%



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