Buy



## **JSW Infrastructure**

**BSE SENSEX S&P CNX** 85,265 26,034

CMP: INR270



Motilal Oswal values your support in the EXTEL POLL 2025 for India Research, Sales, Corporate Access and Trading team. We request your ballot.

> EXTEL POLL 2025



#### Stock Info

| Bloomberg             | JSWINFRA IN |
|-----------------------|-------------|
| Equity Shares (m)     | 2100        |
| M.Cap.(INRb)/(USDb)   | 567.3 / 6.3 |
| 52-Week Range (INR)   | 349 / 218   |
| 1, 6, 12 Rel. Per (%) | -8/-12/-22  |
| 12M Avg Val (INR M)   | 670         |
| Free float (%)        | 16.4        |

#### Financials Snapshot (INR b)

| Y/E March         | <b>2026E</b> | <b>2027E</b> | <b>2028E</b> |
|-------------------|--------------|--------------|--------------|
| Net Sales         | 53.3         | 65.4         | 84.3         |
| EBITDA            | 26.0         | 33.0         | 44.8         |
| Adj. PAT          | 15.9         | 18.8         | 26.8         |
| EBITDA Margin (%) | 48.7         | 50.4         | 53.1         |
| Adj. EPS (INR)    | 7.5          | 8.9          | 12.6         |
| EPS Gr. (%)       | 7.3          | 18.6         | 42.1         |
| BV/Sh. (INR)      | 52.3         | 60.2         | 71.9         |
| Ratios            |              |              |              |
| Net D/E (x)       | 0.2          | 0.2          | 0.1          |
| RoE (%)           | 15.3         | 15.8         | 19.1         |
| RoCE (%)          | 12.2         | 12.6         | 15.4         |
| Payout (%)        | 13.3         | 11.3         | 7.9          |
| Valuations        |              |              |              |
| P/E (x)           | 37.4         | 31.5         | 22.2         |
| P/BV (x)          | 5.4          | 4.6          | 3.9          |
| EV/EBITDA (x)     | 23.9         | 18.7         | 13.6         |
| Div. Yield (%)    | 0.4          | 0.4          | 0.4          |
| FCF Yield (%)     | -14.5        | 33.8         | 50.3         |
|                   |              |              |              |

#### Shareholding pattern (%)

| As On    | Sep-25 | Jun-25 | Sep-24 |
|----------|--------|--------|--------|
| Promoter | 83.6   | 83.6   | 85.6   |
| DII      | 2.5    | 2.8    | 2.5    |
| FII      | 8.2    | 7.6    | 5.6    |
| Others   | 5.7    | 6.0    | 6.3    |

FII Includes depository receipts

# Oman partnership supports capacity expansion; integrated logistics strategy to accelerate growth

TP: INR360 (+33%)

- with Minerals Development Oman (MDO) by acquiring a 51% stake in a newly incorporated Port SPV. The SPV will develop and operate a 27mtpa Greenfield bulk port to support the industrial minerals projects in the Dhofar region of Oman. With a total project capex of USD419m and a construction timeline of 36 months, the port is expected to commence commercial operations in 1QFY30. The port is designed to handle industrial minerals sourced from MDO's extensive concessions. Considering JSW's strong balance sheet with net debt/equity at ~0.16x and net debt/EBITDA at ~0.75x, we believe it has enough headroom for growth-led investments.
- JSWINFRA is executing multiple brownfield and greenfield expansion projects, with plans to scale up from 177mtpa currently to 400mtpa by FY30. Projects under execution total 121.6mtpa (excl Oman), including the Kolkata Container Terminal (6.3mtpa), Tuticorin (7mtpa), and JNPA Liquid Terminal (4.5mtpa), with completion expected during FY26-28. The company is undertaking strategic capacity upgrades at Mangalore, Southwest Port, Dharamtar, and Jaigarh, targeting a combined expansions of over 40mtpa. Landmark greenfield projects such as the Keni Port (30mtpa), Jatadhar Port (30mtpa), and a 302km slurry pipeline in Odisha are progressing well, all scheduled for commissioning by FY28-30.
- Alongside ports, JSWINFRA is pursuing an aggressive logistics infrastructure build-out under JSW Ports Logistics, supported by an investment plan of INR90b through FY30. This expansion is expected to deliver revenue of INR80b and EBITDA of INR20b at scale.
- With a balanced east-west coast presence and expanding inland logistics, JSWINFRA is well-placed to benefit from India's push for multimodal integration and port-led industrial growth. We estimate JSWINFRA to deliver a CAGR of 15%/24%/26%/23% in volume/revenue/EBITDA/APAT over FY25-28. Reiterate BUY with a TP of INR360 (based on 17x FY28E EV/EBITDA).

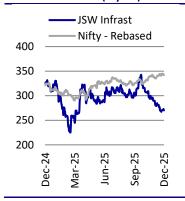
#### Pursuing capacity expansion while strengthening third-party cargo share

- JSWINFRA continues to deliver resilient performance, supported by a diversified cargo mix, rising third-party share (49% in FY25 vs. 25% in FY22), and steady execution of new assets.
- Despite a softer show in 2QFY26, management remains confident of achieving 8-10% cargo growth in FY26, aided by capacity additions and stronger activity in the second half. Further, JSWINFRA is strategically positioned to capitalize on India's growing port infrastructure needs, with a goal to expand its port capacity to 400mtpa by FY30 from 177mtpa as of Sep'25. Recent expansions at JNPA, Tuticorin, Mangalore, and PNP ports have already increased its capacity to 177mtpa as of Sep'25.

Alok Deora - Research analyst (Alok.Deora@MotilalOswal.com)



#### Stock Performance (1-year)



- On the greenfield side, strategic developments like Keni Port in Karnataka, Jatadhar Port in Odisha, and the Odisha slurry pipeline represent transformative infrastructure plays that can unlock new hinterland connectivity and long-term growth corridors. Execution has consistently remained on track, supported by proven project management capabilities and access to group synergies.
- The Indian government's Maritime India Vision 2030 and long-term goal to quadruple port capacity to 10,000mtpa by 2047 create a favorable environment. JSWINFRA, as a leading private player, is well-positioned to capture a significant share of this growth through expansions and new projects.

#### **Robust logistics business expansion**

- In 2QFY26, the logistics segment recorded revenue of INR1.6b, supported by an improved EBITDA margin of ~15%. Navkar reported a strong operational performance, with EXIM volumes rising 22% YoY to 79,000 TEUs and domestic cargo volumes increasing 45% YoY to 0.39m tons.
- In FY26, the logistics business is expected to contribute INR7-8b in revenue and ~INR1b in EBITDA, driven by improved operations at Navkar and increased traction from recently added infrastructure.
- JSWINFRA has outlined an INR90b capex plan by FY30 for its ports logistics business, targeting INR80b in revenue and INR20b in EBITDA, with an EBITDA margin of 25%. Management expects group volumes to contribute 35-40% of total logistics segment revenue by FY30.
- The planned INR1.7b investment in Navkar in FY26 are aimed at revitalizing its operations and integrating the business with JSWINFRA's logistics expansion plan, targeting an increase in EBITDA to INR1b from INR410m in FY25.
- The allocation of INR6b in FY26 for rakes and vertical cargo terminals (VCTs) will enhance logistics throughput and terminal efficiency. Additionally, exploring acquisition opportunities within the INR15b logistics capex budget signals proactive growth in this segment.

#### Valuation and view

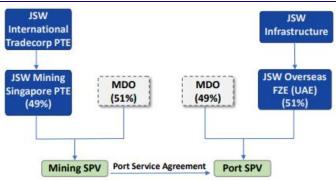
- In FY26, cargo volume growth is expected to remain at ~8-10%, with stronger traction anticipated in 2HFY26. JSWINFRA's long-term vision includes expanding its port capacity to 400mtpa by FY30 and developing a logistics platform aimed at generating INR80b in revenue and a 25% EBITDA margin. Backed by aggressive yet disciplined capex, customer diversification, and multimodal infrastructure expansion, JSWINFRA remains well-positioned for structural growth across India's maritime and logistics value chain.
- We expect JSWINFRA to strengthen its market dominance, leading to a 15% volume CAGR over FY25-28. This, along with a sharp rise in logistics revenue, is expected to drive a 24% CAGR in revenue and a 26% CAGR in EBITDA over the same period. We reiterate our BUY rating on the stock with a TP of INR360 (based on 17x FY28E EV/EBITDA).



#### Oman mineral expansion: A strategic throughput lever for JSWINFRA

JSWINFRA, through its subsidiary JSW Overseas FZE, has entered into a partnership with MDO with a stake split of 51% and 49%, respectively, for the design, construction, and operation of a deep-sea port in Dhofar, Oman. The project entails a total capex of USD419m and is planned with a handling capacity of 27mtpa, with operations expected to commence by 1QFY30.

Exhibit 1: Oman greenfield port: Strategic partnership

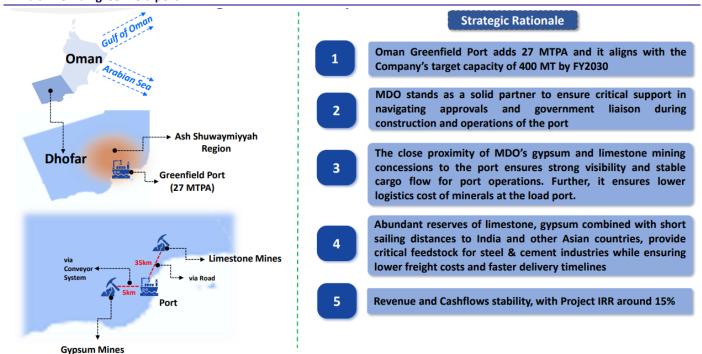


- Exclusivity: MDO has entered into a Port Project Agreement with the Ministry of Agriculture, granting rights to design, construct and operate a deep-sea port in Dhofar, Oman
- Strategic Partnership: JSW Overseas FZE and MDO form a strategic partnership with respective 51% and 49% stakes in the Port SPV
- Capacity 27 MTPA featuring two cape-compliant berths
- Project Capex US\$419 Million
- Commencement of commercial operations (CoD) H1CY29

Source: Company, MOFSL



**Exhibit 2: Oman greenfield port** 



Source: Company, MOFSL

- Oman is progressing toward operationalizing mines across three concessions spanning ~1,500km² in the Wilayat of Shaleem and Al Hallaniyat Islands, Dhofar Governorate. The mines are located in proximity to the upcoming port and, once fully commissioned, these quarries are expected to yield ~30mt of gypsum and limestone annually. JSWINFRA will construct a terminal with handling capacity of 27mtpa to support exports of these minerals. Oman's strategic location positions it to efficiently serve major markets across South Asia, Southeast Asia, and East Africa. The scale and growth potential of Oman's mineral-export ecosystem underscores the strategic rationale for JSWINFRA's investment.
- The partnership enhances JSWINFRA's global presence, strengthens dry-bulk cargo visibility, and aligns with the company's medium-term capacity expansion roadmap from 177mtpa to 400mtpa by 2030.

Exhibit 3: Oman's mineral ores exports (m tons)

| Ore               | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|-------------------|------|------|------|------|------|------|------|
| Building material | 23.0 | 22.9 | 21.7 | 22.9 | 19.9 | 20.7 | 12.6 |
| Gypsum            | 9.7  | 9.1  | 8.8  | 9.3  | 10.6 | 11.7 | 12.4 |
| Iron (Laterite)   | 0.2  | 0.3  | 0.2  | 0.3  | 0.2  | 0.8  | 1.5  |
| Kaolinite         | 0.0  | -    | 0.0  | 0    | -    | -    | -    |
| Stones and Powder | 0.1  | 0.0  | 0.2  | 0.0  | -    | -    | -    |
| Limestone         | 4.0  | 5.0  | 5.2  | 4.0  | 4.1  | 5.0  | 7.4  |
| Silica            | 0.0  | 0.0  | 0.0  | 0.0  | -    | 0.0  | -    |
| Marble            | 0.4  | 0.3  | 0.3  | 0.4  | 0.4  | 0.4  | 0.5  |
| Chromite          | 0.9  | 0.6  | 0.4  | 0.2  | 0.2  | 0.4  | 0.3  |
| Manganese         | 0.1  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  |
| Copper            | -    | -    | -    | -    | -    | -    | 0.0  |
| Dolomite          | -    | 0.3  | 0.0  | 0    | 1.2  | 1.0  | 1.2  |
| Salt              | -    | -    | -    | -    | -    | -    | 0.0  |
| Total             | 38.5 | 38.5 | 36.9 | 37.2 | 36.5 | 40.0 | 35.9 |

Source: National Open Data Portal, MOFSL



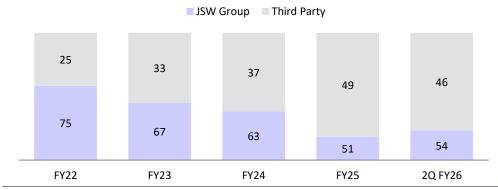
- Oman's mineral export profile remains steady, averaging ~38m tons annually over the past seven years, supported by healthy demand for gypsum (~12.4m tons in 2024) and limestone (~7.4m tons), alongside a diversified ore basket including dolomite, laterite, and chromite. Gypsum and limestone—together accounting for over 55% of exports in 2024—are core inputs for JSW Group companies and other Indian downstream industries.
- Oman's strategically advantageous position along major global shipping lanes, supported by modern logistics infrastructure and proximity to key markets in South Asia, Southeast Asia, and East Africa, positions it as a natural hub for mineral exports. The country's substantial reserves of limestone, gypsum, and dolomite—critical raw materials for India's steel and cement sectors—offer significant export potential.
- India imported ~13.4mt of limestone, gypsum and dolomite from Oman in FY25, marking a steady rise from ~5.8mt in FY22.

Total Operational capacity India International 177 mtpa<sup>1</sup> Concession Signed/Awarded Ports - 120 mtpa Terminals – 17.8 mtpa 165,000 m3 UAE Oman Ports/Terminals Ports Terminals 8.1 Concession Signed/Awarded 27.0 Ports Terminals Container Terminal O&M contracts at two dry bulk terminals in Fujairah 7.0 V.O Chidambaranar Tuticorin (Terminal) (24 mtpa) and Dibba (17 mtpa) in UAE

Exhibit 4: JSWINFRA - strategically located assets

Source: Company, MOFSL

Exhibit 5: Revenue share (%) - customer mix

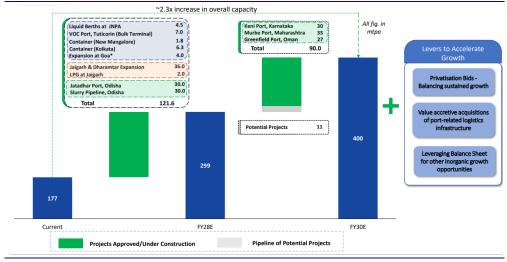


Source: Company, MOFSL



#### Capex guidance to enhance capacity by ~2.3x by 2030

Exhibit 6: Expansion strategy to enhance capacity to 400mmt by 2030



Source: Company, MOFSL

JSWINFRA has embarked on a massive capex plan of INR300b to notably expand its total cargo handling capacity from 177mtpa currently to 400mtpa by FY30, banking on the rise of India's cargo movement.

#### **Capex roadmap for developing logistics business**

Exhibit 7: 2030 roadmap for the logistics segment



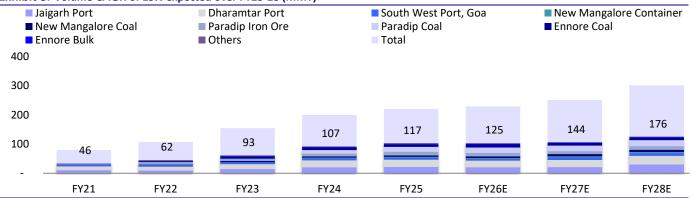
Source: Company, MOFSL

In addition to port expansion, JSWINFRA is actively expanding its presence in the logistics business. The company has earmarked INR90b for the development of logistics infrastructure by FY30. This investment is expected to generate revenue of INR80b and EBITDA of INR20b.



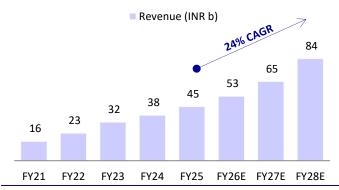
## Story in charts

Exhibit 8: Volume CAGR of 15% expected over FY25-28 (MMT)



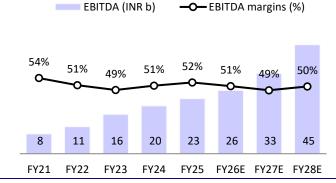
Source: Company, MOFSL

**Exhibit 9: Revenue growth to remain strong** 



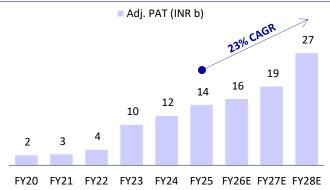
Source: Company, MOFSL

Exhibit 10: Margin to expand with higher volumes



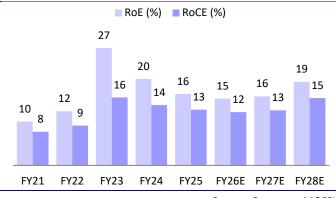
Source: Company, MOFSL

Exhibit 11: Strong operating performance to drive PAT



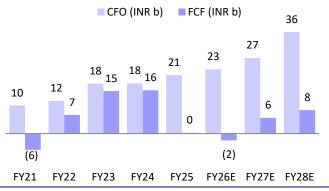
Source: Company, MOFSL

Exhibit 12: Return ratios to remain stable



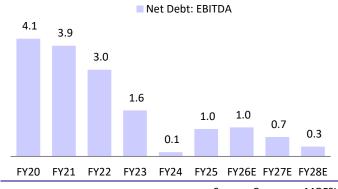
Source: Company, MOFSL

Exhibit 13: CFO and FCF generation to pick up



Source: Company, MOFSL

Exhibit 14: Net debt/EBITDA to improve further



Source: Company, MOFSL



## **Financials and valuation**

#### **Consolidated Income Statement**

| Y/E March (INR m)         | FY22   | FY23   | FY24   | FY25   | FY26E  | FY27E  | FY28E  |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|
| Net Sales                 | 22,731 | 31,947 | 37,629 | 44,761 | 53,327 | 65,426 | 84,336 |
| Change in Net Sales (%)   | 41.7   | 40.5   | 17.8   | 19.0   | 19.1   | 22.7   | 28.9   |
| Total Expenses            | 11,636 | 15,746 | 17,983 | 22,140 | 27,374 | 32,459 | 39,560 |
| EBITDA                    | 11,094 | 16,202 | 19,646 | 22,622 | 25,953 | 32,967 | 44,777 |
| Margin (%)                | 48.8   | 50.7   | 52.2   | 50.5   | 48.7   | 50.4   | 53.1   |
| Depn. & Amortization      | 3,695  | 3,912  | 4,365  | 5,466  | 5,862  | 9,575  | 11,530 |
| EBIT                      | 7,399  | 12,290 | 15,281 | 17,156 | 20,091 | 23,392 | 33,246 |
| Net Interest              | 3,480  | 2,819  | 2,892  | 3,401  | 3,707  | 3,209  | 3,174  |
| Other income              | 1,057  | 1,781  | 2,694  | 3,530  | 3,565  | 3,600  | 3,636  |
| PBT                       | 4,976  | 11,252 | 15,083 | 17,285 | 19,949 | 23,784 | 33,709 |
| EO expense                | 716    | 3,142  | 433    | -744   | -310   | 0      | 0      |
| PBT after EO              | 4,260  | 8,110  | 14,650 | 18,028 | 20,258 | 23,784 | 33,709 |
| Tax                       | 955    | 615    | 3,043  | 2,814  | 3,950  | 4,757  | 6,742  |
| Rate (%)                  | 22.4   | 7.6    | 20.8   | 15.6   | 19.5   | 20.0   | 20.0   |
| PAT before JV, MI         | 3,304  | 7,495  | 11,607 | 15,215 | 16,308 | 19,027 | 26,967 |
| Share of loss from JV, MI | -25    | -97    | -48    | -184   | -184   | -184   | -184   |
| Reported PAT              | 3,279  | 7,398  | 11,559 | 15,031 | 16,124 | 18,843 | 26,783 |
| Adjusted PAT              | 3,817  | 9,755  | 11,884 | 14,471 | 15,892 | 18,843 | 26,783 |
| Change (%)                | 39.7   | 155.6  | 21.8   | 21.8   | 9.8    | 18.6   | 42.1   |
| Margin (%)                | 16.8   | 30.5   | 31.6   | 32.3   | 29.8   | 28.8   | 31.8   |

Source: MOFSL, Company

#### **Consolidated Balance Sheet**

| Consolidated Dalance Sheet |        |        |          |          |          |          |          |
|----------------------------|--------|--------|----------|----------|----------|----------|----------|
| Y/E March (INR m)          | FY22   | FY23   | FY24     | FY25     | FY26E    | FY27E    | FY28E    |
| Share Capital              | 599    | 3,596  | 4,103    | 4,147    | 4,147    | 4,147    | 4,147    |
| Reserves                   | 32,122 | 36,350 | 76,161   | 92,822   | 1,06,872 | 1,23,642 | 1,48,352 |
| Net Worth                  | 32,721 | 39,946 | 80,264   | 96,969   | 1,11,019 | 1,27,789 | 1,52,499 |
| Minority Interest          | 1,998  | 942    | 2,047    | 7,919    | 8,103    | 8,287    | 8,471    |
| Total Loans                | 44,087 | 42,437 | 43,807   | 46,588   | 46,088   | 45,588   | 45,088   |
| Deferred Tax Liability     | -969   | -2,121 | -1,916   | -3,375   | -3,375   | -3,375   | -3,375   |
| Capital Employed           | 77,837 | 81,205 | 1,24,201 | 1,48,101 | 1,61,835 | 1,78,289 | 2,02,682 |
| Gross Block                | 47,405 | 48,886 | 64,231   | 84,934   | 1,10,454 | 1,31,954 | 1,59,954 |
| Less: Accum. Deprn.        | 8,693  | 10,435 | 13,103   | 16,803   | 22,664   | 32,239   | 43,770   |
| Net Fixed Assets           | 38,712 | 38,451 | 51,128   | 68,132   | 87,790   | 99,715   | 1,16,185 |
| Capital WIP                | 701    | 450    | 1,089    | 18,586   | 18,586   | 18,586   | 18,586   |
| Investments                | 2,830  | 3,070  | 2,445    | 3,128    | 3,128    | 3,128    | 3,128    |
| Curr. Assets               | 48,563 | 49,029 | 80,359   | 74,850   | 69,815   | 75,338   | 84,817   |
| Inventories                | 854    | 1,022  | 1,117    | 1,338    | 1,448    | 1,597    | 1,828    |
| Account Receivables        | 6,013  | 4,024  | 6,768    | 8,090    | 8,036    | 9,859    | 12,708   |
| Cash and Bank Balance      | 10,382 | 16,316 | 40,902   | 24,821   | 19,666   | 23,151   | 29,483   |
| -Cash and cash equivalents | 5,288  | 6,187  | 7,234    | 6,113    | 958      | 4,443    | 10,775   |
| -Bank balance              | 5,094  | 10,130 | 33,668   | 18,708   | 18,708   | 18,708   | 18,708   |
| Loans & advances           | 2,478  | 585    | 74       | 0        | 0        | 0        | 0        |
| Other current assets       | 28,834 | 27,082 | 31,497   | 40,601   | 40,666   | 40,731   | 40,797   |
| Curr. Liability & Prov.    | 12,969 | 9,796  | 10,819   | 16,595   | 17,484   | 18,478   | 20,033   |
| Account Payables           | 2,748  | 3,016  | 3,562    | 3,494    | 4,383    | 5,377    | 6,932    |
| Provisions                 | 89     | 79     | 132      | 342      | 342      | 342      | 342      |
| Other current liabilities  | 10,132 | 6,701  | 7,125    | 12,759   | 12,759   | 12,759   | 12,759   |
| Net Curr. Assets           | 35,594 | 39,234 | 69,540   | 58,255   | 52,331   | 56,860   | 64,784   |
| Appl. of Funds             | 77,837 | 81,205 | 1,24,201 | 1,48,101 | 1,61,835 | 1,78,289 | 2,02,682 |
|                            |        |        |          |          |          |          |          |

Source: MOFSL, Company



#### **Financials and valuation**

| Ratios                       | E1/00  | F1/00  | F1/0.5  | E) (A E | EVA CE  | EV2==   | EVOCE   |
|------------------------------|--------|--------|---------|---------|---------|---------|---------|
| Y/E March (INR m)            | FY22   | FY23   | FY24    | FY25    | FY26E   | FY27E   | FY28E   |
| Basic (INR)                  |        |        |         |         |         |         |         |
| EPS                          | 63.7   | 5.4    | 5.8     | 7.0     | 7.5     | 8.9     | 12.6    |
| EPS Growth                   | 39.7   | -91.5  | 6.8     | 20.5    | 7.3     | 18.6    | 42.1    |
| Cash EPS                     | 125.3  | 7.6    | 7.9     | 9.6     | 10.3    | 13.4    | 18.1    |
| BV/Share                     | 546.0  | 22.2   | 39.1    | 46.8    | 52.3    | 60.2    | 71.9    |
| Payout (%)                   | 0.0    | 0.0    | 0.0     | 11.5    | 13.3    | 11.3    | 7.9     |
| Dividend yield (%)           | 0.0    | 0.0    | 0.0     | 0.3     | 0.3     | 0.3     | 0.3     |
| Valuation (x)                |        |        |         | 22.2    |         |         |         |
| P/E                          | 4.3    | 49.9   | 46.8    | 38.8    | 36.2    | 30.5    | 21.5    |
| Cash P/E                     | 2.2    | 35.6   | 34.2    | 28.2    | 26.4    | 20.2    | 15.0    |
| P/BV                         | 0.5    | 12.2   | 6.9     | 5.8     | 5.2     | 4.5     | 3.8     |
| EV/EBITDA                    | 4.2    | 31.5   | 28.3    | 25.7    | 23.2    | 18.1    | 13.2    |
| Dividend Yield (%)           | 0.0    | 0.0    | 0.0     | 0.3     | 0.4     | 0.4     | 0.4     |
| Return Ratios (%)            |        |        |         |         |         |         |         |
| RoE                          | 12.4   | 26.8   | 19.8    | 16.3    | 15.3    | 15.8    | 19.1    |
| RoCE (post-tax)              | 9.1    | 15.5   | 13.8    | 12.7    | 12.2    | 12.6    | 15.4    |
| RoIC (post-tax)              | 10.3   | 18.1   | 17.2    | 16.0    | 14.6    | 14.7    | 18.7    |
| Working Capital Ratios       |        |        |         |         |         |         |         |
| Fixed Asset Turnover (x)     | 0.5    | 0.7    | 0.7     | 0.6     | 0.6     | 0.7     | 0.7     |
| Asset Turnover (x)           | 0.3    | 0.4    | 0.3     | 0.3     | 0.3     | 0.4     | 0.4     |
| Debtor (Days)                | 97     | 46     | 66      | 66      | 55      | 55      | 55      |
| Creditors (Days)             | 44     | 34     | 35      | 28      | 30      | 30      | 30      |
| Inventory (Days)             | 14     | 12     | 11      | 11      | 10      | 9       | 8       |
| Leverage Ratio (x)           |        |        |         |         |         |         |         |
| Current Ratio                | 3.7    | 5.0    | 7.4     | 4.5     | 4.0     | 4.1     | 4.2     |
| Interest Cover Ratio         | 2.4    | 5.0    | 6.2     | 6.1     | 6.4     | 8.4     | 11.6    |
| Net Debt/EBITDA              | 3.0    | 1.6    | 0.1     | 1.0     | 1.0     | 0.7     | 0.3     |
| Net Debt/Equity              | 1.0    | 0.7    | 0.0     | 0.2     | 0.2     | 0.2     | 0.1     |
|                              |        |        |         |         |         |         |         |
| Cash Flow Statement (INR m)  |        |        |         |         |         |         |         |
| Y/E March (INR m)            | FY22   | FY23   | FY24    | FY25    | FY26E   | FY27E   | FY28E   |
| OP/(Loss) before Tax         | 4,260  | 8,110  | 14,650  | 18,028  | 20,258  | 23,784  | 33,709  |
| Depreciation                 | 3,695  | 3,912  | 4,365   | 5,466   | 5,862   | 9,575   | 11,530  |
| Direct Taxes Paid            | -1,222 | -1,807 | -248    | -2,736  | -3,950  | -4,757  | -6,742  |
| (Inc)/Dec in WC              | 1,077  | 1,952  | -1,141  | 41      | 769     | -1,043  | -1,592  |
| Other Items                  | 3,953  | 5,805  | 406     | 206     | 142     | -392    | -463    |
| CF from Operations           | 11,762 | 17,972 | 18,032  | 21,004  | 23,081  | 27,167  | 36,443  |
| (Inc)/Dec in FA              | -5,068 | -2,690 | -2,489  | -20,746 | -25,520 | -21,500 | -28,000 |
| Free Cash Flow               | 6,694  | 15,282 | 15,543  | 258     | -2,439  | 5,667   | 8,443   |
| Acquisitions/Divestment      | 0      | 0      | 0       | 0       | 0       | 0       | 0       |
| Change in Investments        | 125    | -168   | 1,182   | 1,427   | 0       | 0       | 0       |
| Others                       | -3,070 | -5,968 | -40,739 | 2,350   | 3,565   | 3,600   | 3,636   |
| CF from Investments          | -8,013 | -8,826 | -42,047 | -16,969 | -21,955 | -17,900 | -24,364 |
| Share issue                  | 0      | 0      | 28,000  | 0       | 0       | 0       | 0       |
| Inc/(Dec) in Debt            | 3,908  | -5,054 | 14      | -278    | -500    | -500    | -500    |
| Interest                     | -3,621 | 2,727  | -2,479  | -3,065  | -3,707  | -3,209  | -3,174  |
| Dividend                     | 0      | 0      | 0       | -1,155  | -2,074  | -2,074  | -2,074  |
| Others                       | -262   | -5,921 | -496    | -716    | 0       | 0       | 0       |
| Cash from financing activity | 26     | -8,247 | 25,039  | -5,213  | -6,281  | -5,782  | -5,747  |
| Net change in cash & equip.  | 3,775  | 899    | 1,024   | -1,178  | -5,154  | 3,485   | 6,332   |
| Opening cash balance         | 1,514  | 5,288  | 6,210   | 7,290   | 6,113   | 958     | 4,443   |
| Change in control of subs.   | 0      | 0      | 0       | 0       | 0       | 0       | 0       |
| Closing cash balance         | 5,288  | 6,187  | 7,234   | 6,113   | 958     | 4,443   | 10,775  |

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### NOTES



| Explanation of Investment Rating |  |
|----------------------------------|--|
| Investment Rating                | Expected return (over 12-month)  |
| BUY                              | >=15%  |
| SELL                             | < - 10%  |
| NEUTRAL                          | < - 10 % to 15%  |
| UNDER REVIEW                     | Rating may undergo a change  |
| NOT RATED                        | We have forward looking estimates for the stock but we refrain from assigning recommendation |

<sup>\*</sup>In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

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