

FINANCIAL MODEL

PLANT VISIT

# Rising Stars

## 2024

IMPORT  
SUBSTITUTION

ORGANISED  
V/S  
UNORGANISED

MANAGEMENT MEET

EXPORT  
OPPORTUNITY

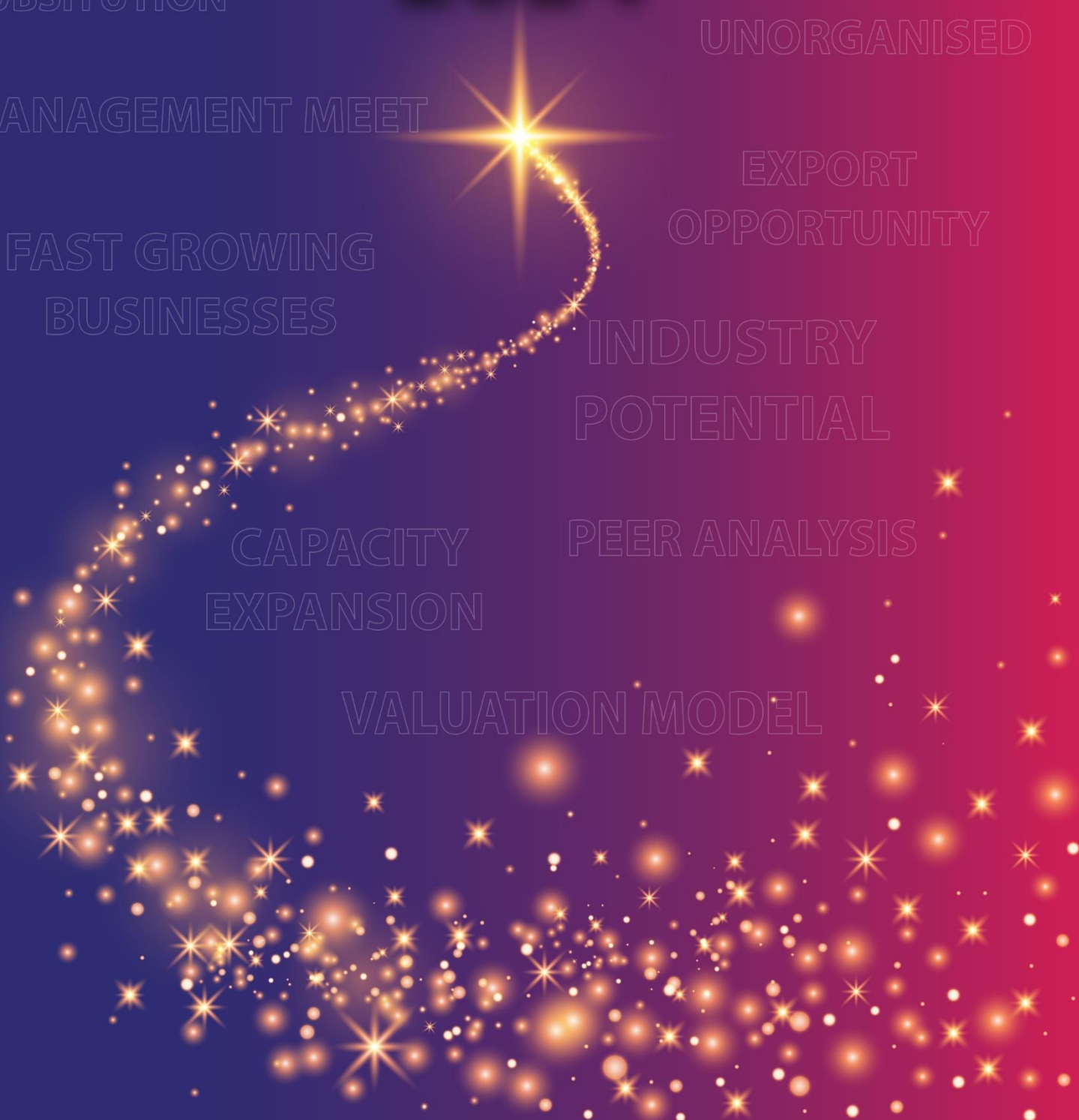
FAST GROWING  
BUSINESSES

INDUSTRY  
POTENTIAL

CAPACITY  
EXPANSION

PEER ANALYSIS

VALUATION MODEL



**Retail Research | BUY**

10<sup>th</sup> January 2024

# Satin Creditcare Network Ltd.

Riding On High Growth and Attractive Valuation

<b>Current Price</b>	<b>259.3</b>
<b>Target Price</b>	<b>324.1</b>
<b>Upside</b>	<b>25.0%</b>

**STOCK DATA**

Industry Segment	NBFC
BSE Code	539404
NSE Code	SATIN
Bloomberg Code	SATIN IN
52 Week High / Low (Rs.)	311.1/207.4
Face Value (Rs.)	10.0
Diluted Number of Shares (Crore.)	11.0
Market Cap. (Rs Crore.)	2,984.3
Avg. Yearly NSE Volume	2,30,021.0

**SHAREHOLDING PATTERN (%)**

Particulars	Mar-23	Jun-23	Sep-23	Dec-23
Promoters	39.4	41.7	39.9	36.0
FII	7.4	6.7	6.9	10.3
Other Institution	6.8	5.6	4.3	8.3
Public & Others	46.1	45.8	48.6	45.6
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

**RETURNS STATISTICS (%)**

Particulars	1M	3M	6M	12M
SATIN Creditcare	0.1	7.1	42.8	56.6
S&P BSE SmallCap	5.9	13.7	31.1	48.6

**Stock Performance (1-year)**



Source: NSE

Satin Creditcare Network Ltd. (SCNL) is one of India’s largest Microfinance Institutions (MFI) in terms of Gross Loan Portfolio operating out of Gurugram with a strong presence in North India. It started in 1990 as a provider of individual and small business loans and savings services to urban shopkeepers. It was registered as an NBFC with the RBI in 1998 and was converted into an NBFC-MFI in 2013. SCNL offers a comprehensive bouquet of financial products focused on financial inclusion - MFI Segment and Non-MFI Segment (through its subsidiaries SHFL and SFL). The company has a pan-India presence mainly concentrated in UP, Bihar, MP, and Punjab.

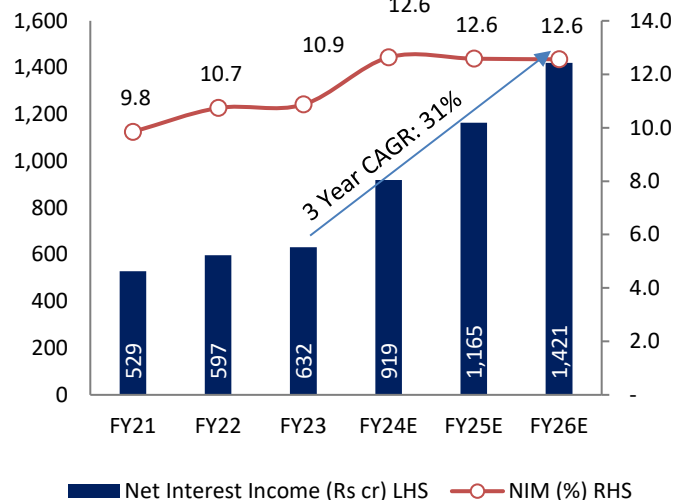
SCNL’s business is primarily based on the joint liability group model of lending (JLG Model) for providing collateral-free, microcredit facilities to the economically weaker section of society predominately women in both rural and semi-urban areas, who otherwise have limited access to mainstream financial service providers. The company started its group lending business with the JLG model, which constituted 88% of its consolidated portfolio as of Sep’23, while 6% is from the housing book and the rest from Satin Finserv Ltd.

The company is experiencing strong growth as it is well-positioned to take advantage of the upcycle in the MFI (microfinance) sector. The quality of the company's portfolio has been consistently improving with an increase in the provision coverage ratio (PCR). Stage 3 has declined from 4.0% to 2.4% as of Sep’23 on a YoY basis. The recent credit rating upgrade (A stable from A- stable) provides reassurance regarding the company's margins. Satin has recently raised equity funds to aid future growth prospects. We expect the company to register an AUM growth of 25%+ in FY24E & FY25E while maintaining a Return on Assets (RoA) of 4%+ and a Return on Equity (RoE) of 20%+. **We initiate coverage on the stock with a BUY Rating for a Target price of Rs 324.1 valuing at 1x P/BV of FY25e thus providing an upside of 25%.**

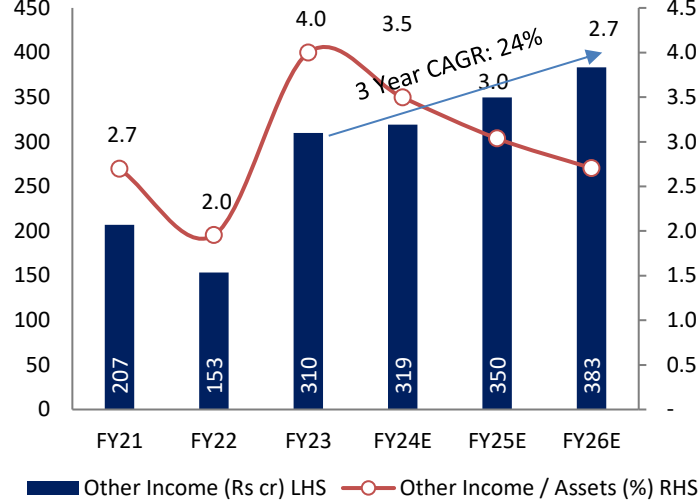
**Financial Summary (Consolidated)**

Particulars	FY22	FY23	FY24E	FY25E	FY26E
NII (Rs cr)	597.0	632.2	919.5	1,164.6	1,420.8
<i>NIM (%)</i>	<i>10.7</i>	<i>10.9</i>	<i>12.6</i>	<i>12.6</i>	<i>12.6</i>
PPOP (Rs cr)	214.9	413.3	653.9	820.6	980.7
<i>Growth (YoY %)</i>	<i>-20.2</i>	<i>92.3</i>	<i>58.2</i>	<i>25.5</i>	<i>19.5</i>
Profits (Rs cr)	20.7	4.8	417.7	554.2	659.8
<i>PAT Growth (YoY %)</i>	<i>-248.2</i>	<i>-76.7</i>	<i>8,563.4</i>	<i>32.7</i>	<i>19.0</i>
EPS (Rs)	2.8	0.6	38.0	50.4	60.0
<i>EPS Growth (%)</i>	<i>(203.4)</i>	<i>(79.5)</i>	<i>6,577.5</i>	<i>32.7</i>	<i>19.0</i>
PE (x)	93.4	456.0	6.8	5.1	4.3
P/BV (x)	1.3	1.4	1.2	1.0	0.8
RoA (%)	0.3	0.1	4.6	4.8	4.7
RoE (%)	1.4	0.3	20.8	20.8	20.2

**NII Growth Trend (Rs cr) and NIM (%)**

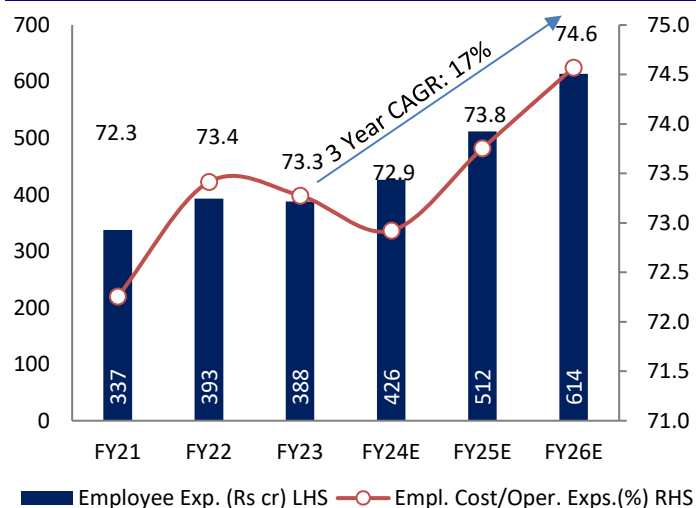


**Total Income (Rs.cr) and Total Income/Assets (%)**



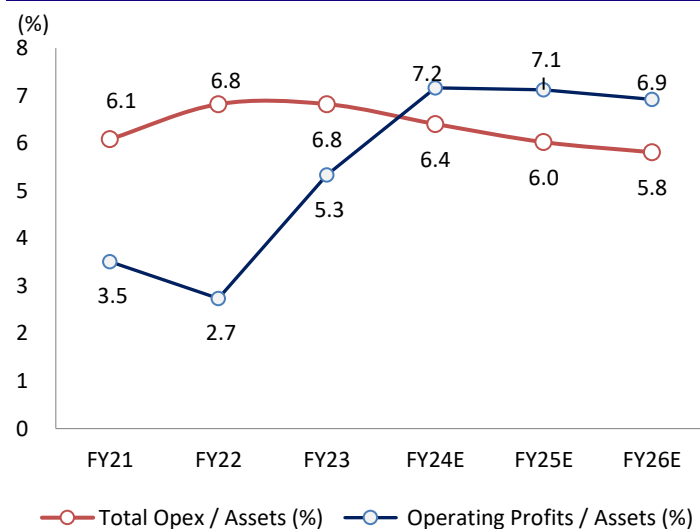
Source: Company, SSL Research

**Employee Exp. (Rs cr) and Empl. Cost/Opex(%)**



Source: Company, SSL Research

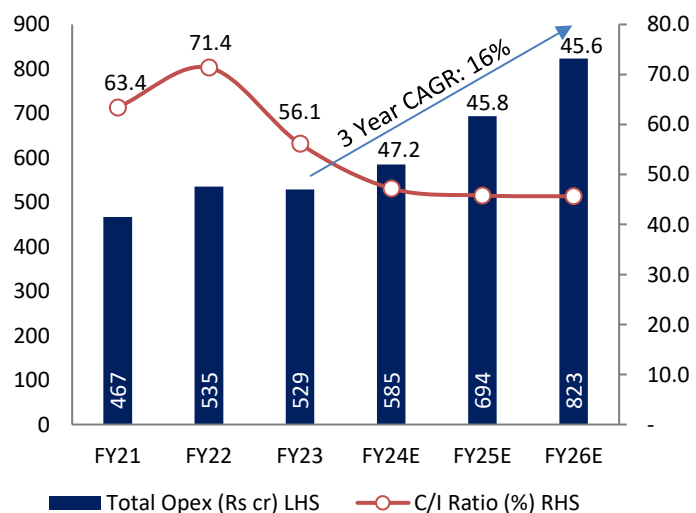
**Total OPEX/ Assets (%) and PPOP/Assets (%)**



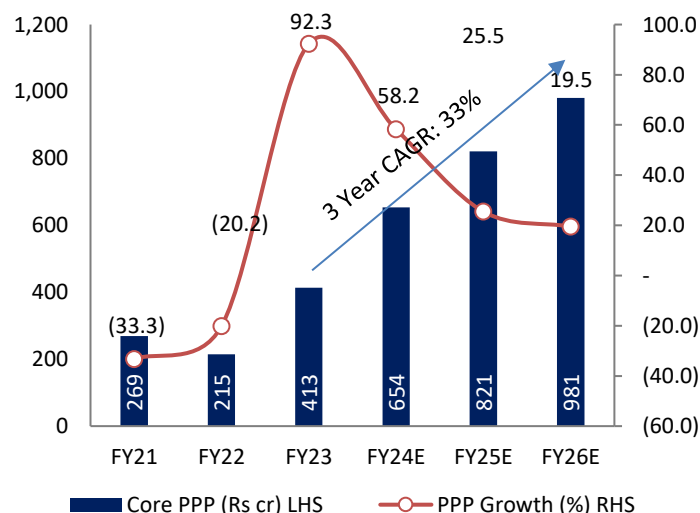
Source: Company, SSL Research

Source: Company, SSL Research

**OPEX (Rs cr) and C/I ratio (%)**



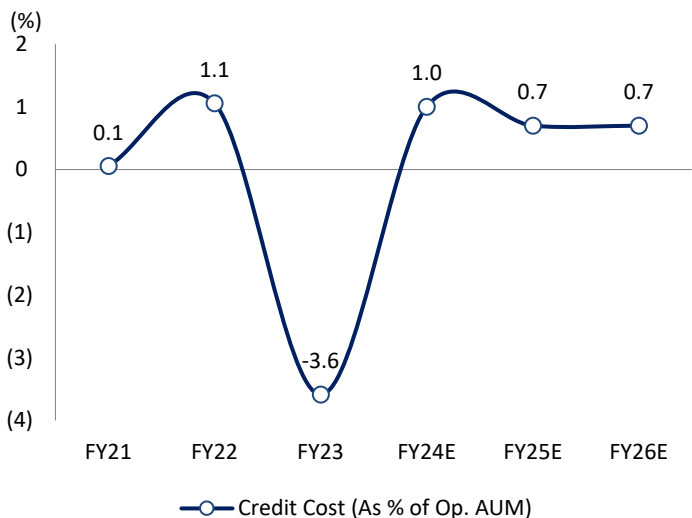
**Core PPP (Rs cr) and PPP Growth (%)**



Source: Company, SSL Research

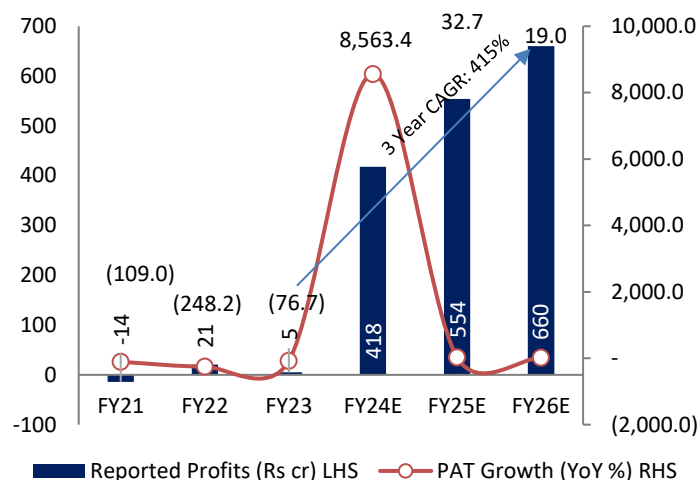
Source: Company, SSL Research

**Credit Cost (As % of Op. AUM)**



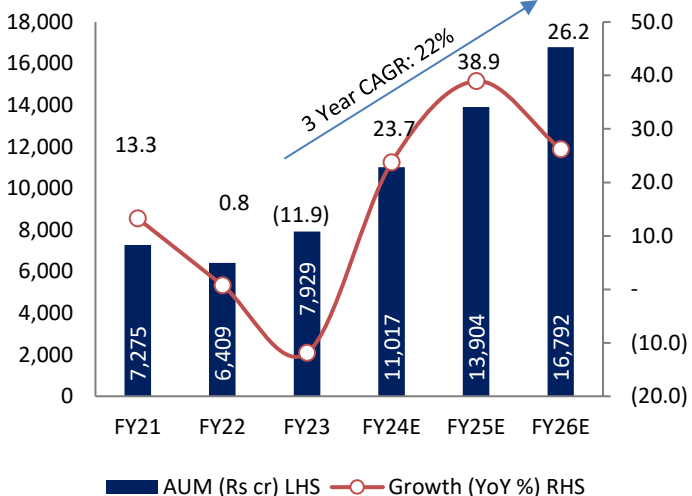
Source: Company, SSL Research

**Reported Profits (Rs cr) and PAT Growth (%)**



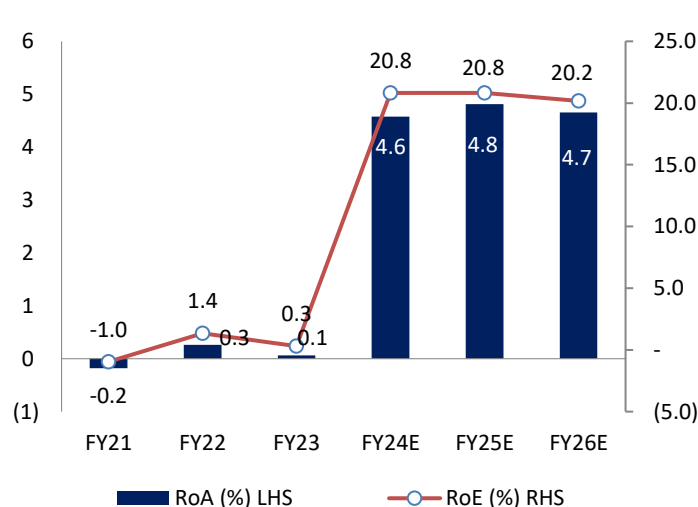
Source: Company, SSL Research

**AUM Growth (Rs cr) & AUM Growth (%)**



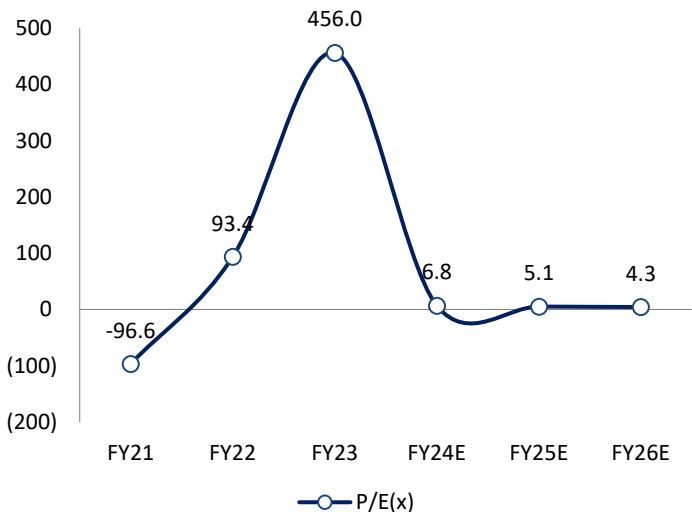
Source: Company, SSL Research

**Return Ratios (%)**



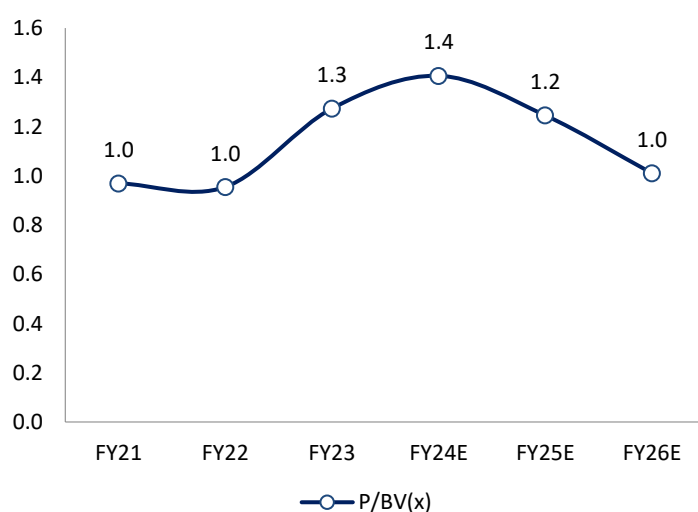
Source: Company, SSL Research

**P/E(x)**



Source: Company, SSL Research

**P/BV (x)**



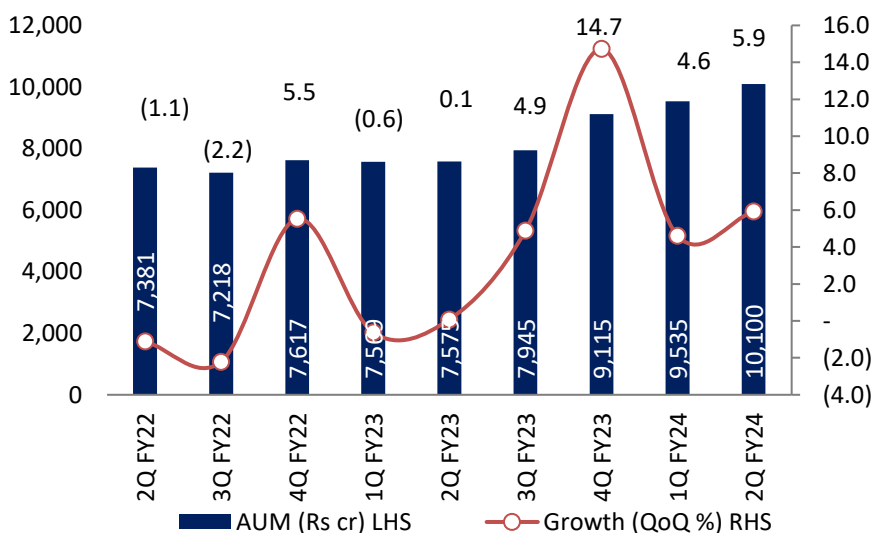
Source: Company, SSL Research

## Investment Rationale

### 1. Loan growth remains strong in the MFI segment

The Assets Under Management (AUM) has reached Rs. 889 cr as of Dec'23, showing a strong growth of 38% YoY, mainly driven by disbursement growth of 41% YoY. The management is confident of growing the book by 25%+ YoY till FY28E. The microfinance industry has witnessed an upward trajectory, fueled by the rising demand for financial services from low-income households and micro-enterprises. The adoption of digital technology has played a vital role in expanding its reach to financially underserved regions and fostering further growth. Despite the challenges posed by the pandemic and the implementation of a new regulatory framework, the microfinance industry has seen a shift in market share. Non-Banking Financial Companies-Microfinance Institutions (NBFC-MFIs) have taken the lead in lending to the economically weaker sections, surpassing banks for the first time in four years with a portfolio share of 39.7%, Banks at 34.2% and Small Finance Banks (SFBs) at 16.6% as of Mar'23. This shows the strength of the continuous demand for microfinance services.

Satin's growth has surpassed the company's guided range of 25% demonstrating its robust momentum. The AUM growth has remained in a 25% range with per month disbursement at Rs 746 cr as of 2QFY24. We expect AUM growth to remain at 25% in FY24E. The company will focus on new loans instead of top-up loans to augment the overall client base.

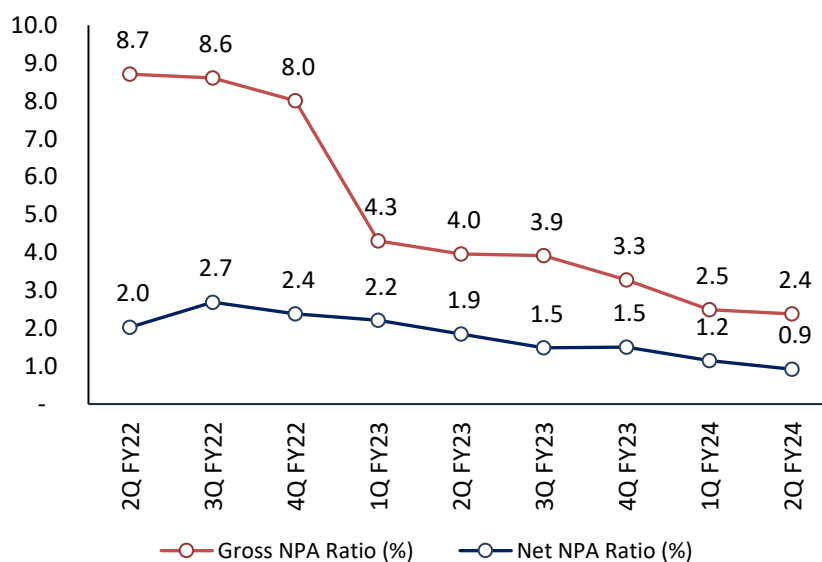


### 2. New Portfolio has better collection efficiency led by effective implementation of risk management and underwriting practices

The new portfolio which originated from Jul'21 onwards is performing exceptionally well. The same constitutes about 94% of the on-book MFI portfolio, with (Portfolio at Risk) PAR 1 at 1.5% and PAR 90 at 0.7%, which is better than the industry standards as reported by CRIF Highmark. It is an outcome of continuous endeavor to strengthen underwriting processes and demonstrates the robustness of operational processes.

The company has significantly reduced on-book Gross Non-Performing Assets (GNPA) to 2.38% as of Sep'23 from 3.9% on Sep'22. This reduction translates into a decrease in GNPA to Rs 156 cr in 2QFY24 from Rs 198 cr in 2QFY23 in absolute terms.

This improvement can be attributed to the robust underwriting procedures and reinforced collection processes implemented by SCNL, which emphasize the company's commitment to maintaining a healthy loan portfolio. The company has sufficient on-book provisions amounting to Rs. 124 cr as of 2QFY24, which is 1.9% of the on-book portfolio. The provision required as per RBI is Rs. 108 cr. During 1HFY24, collection against write-offs was Rs. 28 cr. Gross cumulative collection efficiency for 1HFY24 stood at 99.0%.

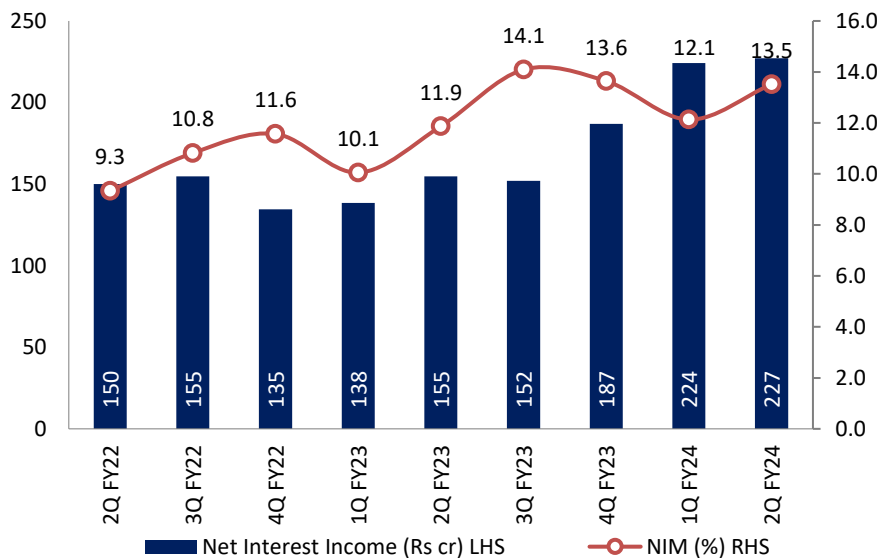


### 3. Upgrade in the credit rating

Satin has received an upgrade in its credit rating by ICRA for the Long-Term Bank Facilities, Sub-debt, and NCDs from A- (Stable) to A (Stable). This upgrade will help to decrease the cost of funds going ahead thus aiding improvement in the NIM. The company remains confident of maintaining margin at a double-digit level.

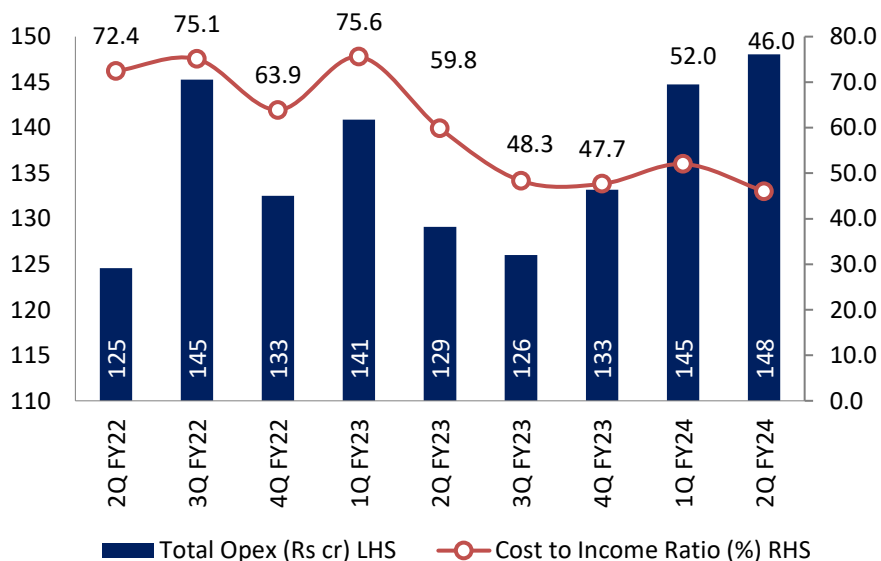
Relaxation in the RBI regulation concerning the removal of the margin cap for the MFI players in Apr'22 has helped Satin boost its NIM. Post the regulation, the company has increased the interest rates. We expect that the repricing of assets will further continue in the next 2 quarters which will lead to improvement in the margins going ahead.





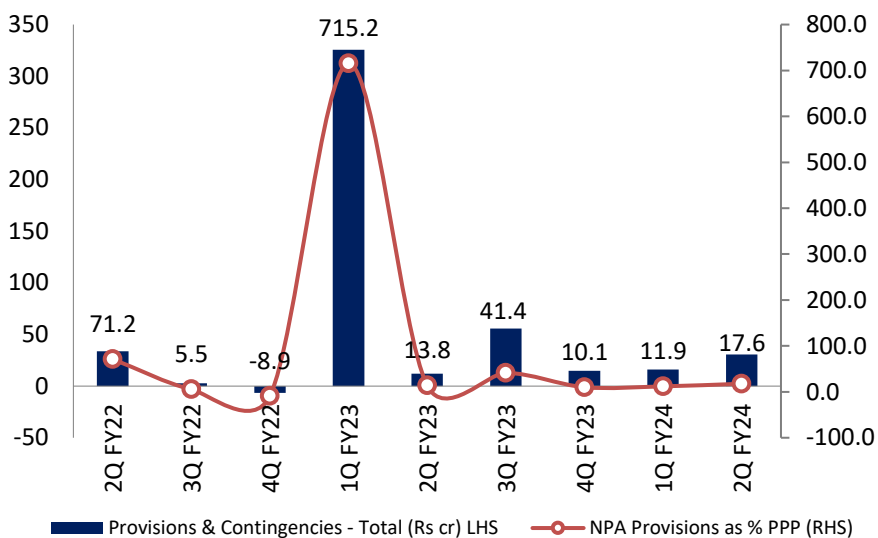
#### 4. Improvement in operational efficiency

The company has successfully reduced its reported cost-to-income ratio (C/I) on a YoY basis from 58.7% to 43.6% as of Sep'23. It has also met its goal to maintain the C/I ratio between 45-50%. To improve its overall efficiency, the company is focusing on enhancing its branch efficiency. As a result, loan accounts per branch increased from 2,391 to 2,770 YoY as of Sep'23, with loan accounts per loan officer having increased from 395 to 440 as of 2QFY24 on a YoY basis. Additionally, the GLP (Gross Loan Portfolio) per branch has increased from 5.8 to 7.7 as of 2QFY24 on a YoY basis, and the GLP per loan officer has increased from 1 to 1.2 as of 2QFY24 on a YoY basis. The OPEX to AUM has decreased from 7.0% to 5.9% as of 2QFY24 on a YoY basis.



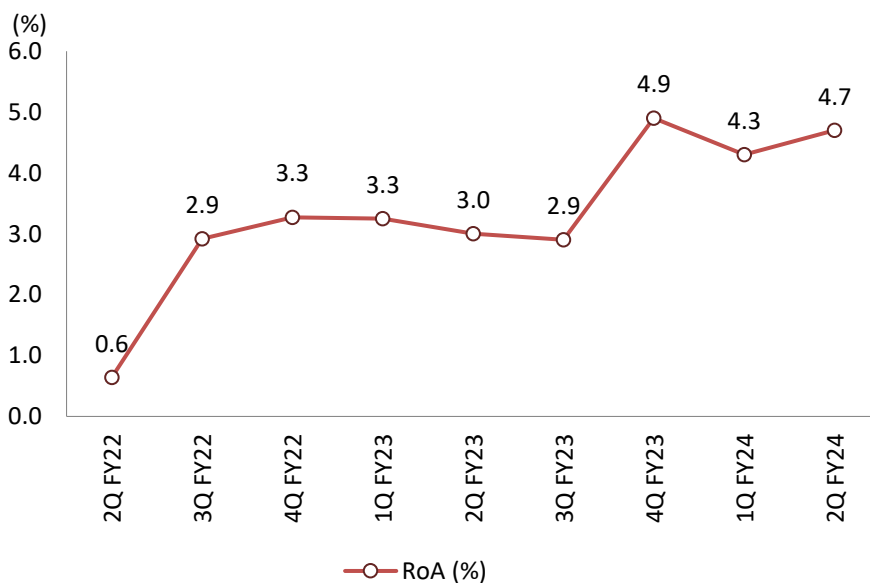
### 5. Likely moderation in credit costs going ahead

The company has been able to keep its credit costs under control at a level of 1.5%. As of 2QFY24, they have on-book provisions amounting to Rs. 124 cr, which is 1.9% of their on-book portfolio. The provision required as per RBI is Rs. 108 cr. The gross cumulative collection efficiency for 1HFY24 was 99.0%. As of 2QFY24, the PCR stood at 61.1%, and it has plans to further improve QoQ to provide a cushion for any unforeseen event. The company is optimistic about a strong recovery from the write-off pool going forward.



### 6. Consistent improvement in Return Ratios

As of 2QFY24, the RoA and RoE stood at 4.7% and 19.7% respectively improving by 176 bps and 693 bps YoY. The company has already surpassed the targeted RoA and RoE for FY24E of 4% and 19% respectively. Going ahead, we expect loan growth to remain strong at more than 25% level. Stable margin along with lower credit cost is expected to boost RoA going forward.





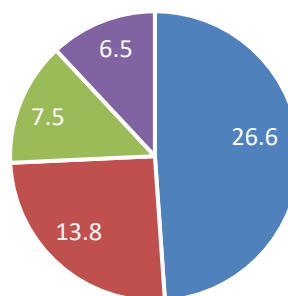
**7. CRAR remains healthy**

The CRAR stood at 25.7% as of Sep’23. In Dec’23, Satin launched QIP of Rs 250 cr which will further provide comfort on the capital front. This growth capital is expected to drive loan growth for the next 2 years.

**8. Wide geographical presence**

SCNL operates in 24 states and UTs (Union Territories) across 412 districts through 1,335 branches as of Sep’23. Uttar Pradesh (UP) accounts for 27% of the group's assets under management (AUM) on a consolidated level v/s 24% in Mar’22. At the standalone level, SCNL has 1,115 branches in 391 districts of 24 states/UTs as of Sep’23. Additionally, the share of UP in SCNL's standalone AUM has increased over the past few quarters and has reached 29% as of Sep’23 from 26% in Mar’22.

Top States



■ Uttar Pradesh ■ Bihar ■ West Bengal ■ Punjab

## Industry Overview

The microfinance industry's joint liability group (JLG) portfolio has recorded healthy growth in the past few years. The microfinance industry has clocked a CAGR of 21% between FY18-23. The growth rate for non-banking finance institutions (NBFC)-MFIs is the fastest as compared with other player groups.

Although India's household credit penetration on MFI loans has increased, but it is still on the lower side. There is a huge untapped market available for MFI players. With economic revival and unmet demand in rural regions, CRISIL MI&A Research expects the overall portfolio size to reach Rs 4.9 tn by FY25E, implying a CAGR of 25-30% during the FY23-25E period.

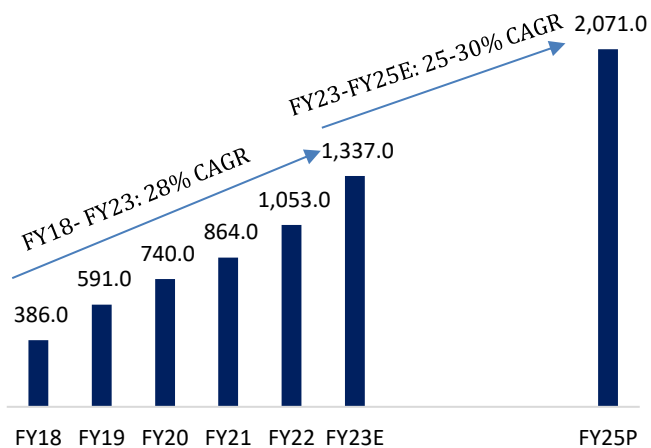
### Growth Drivers

- New regulations (Removal of margin cap for NBFC) will help further deepen the penetration of microcredit in the nation. With the enhancement of the household income threshold, MFIs are expected to reach many more households, with a level playing field and increased competition, the end customer will be the key beneficiary.
- CRISIL MI&A Research expects the MFI industry to log 18-22% CAGR during FY23-25E. During the period, NBFC-MFIs are expected to grow at a much faster rate of 25-30% as compared with the MFI industry.
- Digitalisation is expected to bring down costs and improve collection efficiency and profitability for MFIs. CRISIL MI&A Research expects that the lower cost of servicing customers, better productivity, and lower credit costs through the use of technology will help MFIs improve their profitability.

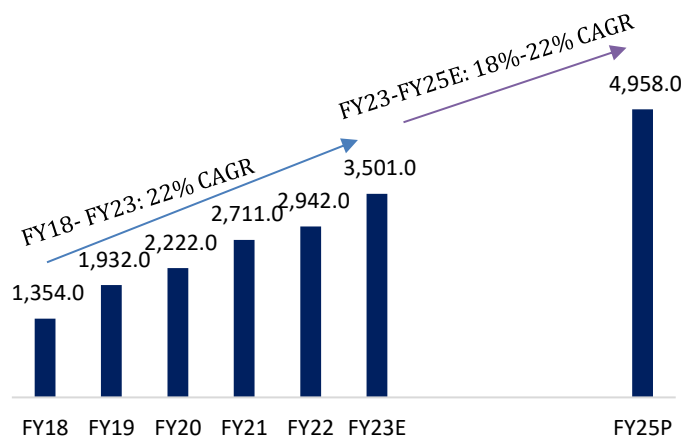
Growth in the MFI business is expected to come from the increased presence in newer states, expanding client base, and gradual increase of the ticket size. While the growth of the MFI industry and NBFC-MFI portfolio is considerably lower than historical growth, incremental industry growth would be driven by continuous expansion in the client base of MFIs and increased penetration in rural areas. The share of NBFC-MFIs is expected to increase to 41% by FY25E.

## GLP of NBFC-MFI industry (Rs bn)

## MFI industry GLP (Rs bn)



Source: Company, SSL Research



Source: Company, SSL Research

## Peer Comparison

Company	M.Cap	NII (Rs Cr)			CAGR	PPOP (Rs Cr)			CAGR	PAT (Rs Cr)			CAGR
	(Rs Cr)	FY23	FY24E	FY25E	FY25E	FY23	FY24E	FY25E	FY25E	FY23	FY24E	FY25E	FY25E
Satin Creditcare Network	3004	632.2	919.5	1,164.6	36%	413.3	653.9	820.6	41%	4.8	417.7	554.2	972%
Equitas Small Finance Bank	12616	2544.7	3144	3944.9	16%	1176	1365	1811	15%	573.6	797.8	960	19%
Credit Access Grameen	25400	2144	3014.3	3793	21%	1506	2273.7	2812.7	23%	826.1	1381	1675	27%
Spandana Sphoorty Financial	8133	819.6	1285.2	1715	28%	562.1	890	1160	27%	12.3	521.2	682.5	281%
Bandhan Bank	42012	9259.6	10557.5	12337.1	10%	7091	7378.9	8545.9	6%	2194.6	3310.7	4060	23%
Fusion Micro Finance	6098	957.3	1291.2	1615.9	19%	712.4	957.8	1096.3	15%	387.1	542.9	721.9	23%
Ujjivan Small Finance Bank	1544	2831.3	3291.9	3923.9	11%	1490	2165.5	2583.5	20%	1100	1300.5	1499.5	11%

Company	P/E			P/B			RoA (%)			RoE (%)		
	FY23	FY24E	FY25E	FY23	FY24E	FY25E	FY23	FY24E	FY25E	FY23	FY24E	FY25E
Satin Creditcare Network	474.9	7.1	5.4	1.4	1.2	1.0	0.1	4.6	4.8	0.3	20.8	20.8
Equitas Small Finance Bank	13.0	12.5	12.9	2.2	1.9	1.8	1.9	2.1	2.0	12.2	14.8	15.8
Credit Access Grameen	26.7	18.2	14.9	4.7	3.9	3.1	4.2	5.5	5.4	18.2	23.9	23.0
Spandana Sphoorty Financial	522.4	14.8	11.2	2.1	2.2	1.8	0.2	4.7	4.8	0.4	15.4	17.0
Bandhan Bank	14.4	11.5	9.4	1.6	1.8	1.6	1.5	2.1	2.3	11.9	15.8	16.5
Fusion Micro Finance	14.7	10.7	8.0	2.5	2.1	1.7	4.6	5.0	5.2	21.2	21.0	22.6
Ujjivan Small Finance Bank	9.5	88.2	16.5	2.6	21.4	2.9	3.0	3.3	2.9	32.1	27.8	24.2

Source: SSL Research, Bloomberg

## Company Overview

Founded in 1990, **Satin Creditcare Network Limited (SCNL)** is one of the leading players in the Indian microfinance industry. In 1998, SCNL was registered as an NBFC, and in Nov'13, it was granted NBFC-MFI status. Through focused strategic measures, the company has scaled its operations in the last couple of years.

It has 2 subsidiaries i.e. Satin Housing Finance Limited (SHFL) and Satin Finserv Limited (SFL). SHFL has attained an AUM of Rs 567 cr, demonstrating a 57% YoY and 10% QoQ growth as of Sep'23. GNPA stood at 0.8% and CRAR stood at 51.1%. SFL AUM stood at Rs 638 cr registering a decline of 20% YoY and 2.4% QoQ while GNPA stood at 4.7% and CRAR stood at 51.6% as of Sep'23.

### Diversified Geographical Reach

SCNL has a wide geographical reach with a presence in 24 states across 412 districts through 1,335 branches (consolidated level) as of Sep'23. At the consolidated level, Uttar Pradesh (UP) accounted for 27% of the Group's AUM on Sep'23, up from 24% since Mar'22. The share of the top 4 states (UP, Bihar, West Bengal, and Punjab) stood at 54%, with the next 6 states contributing 29% while the remaining 13 states contributed less than 7%.

The company has maintained less than 1% exposure in the 96.4% of the districts. It has a presence across 96000 villages with a total number of regional offices standing at 85 while the number of centres stood at 3 lakhs. The active clients stood at 29.7 lakhs from 25.6 lakhs registering a growth of 16% YoY. The increase in AUM is driven by a healthy mix of increases in ticket size and new client additions.

Diversified Product Offerings	SCNL	Satin Housing Finance Limited	Satin Finserv Limited	
Product features as on Sep'23	MFI	Housing Finance	Business Correspondent Services	MSME
Avg. Ticket Size for H1FY24	Rs. 45000 (JLG)	Rs. 11,71,000	Rs. 39,600	Rs. 1,53,000 (Retail)
Tenure	6 - 30 months	24 - 240 months	12 - 24 months	12 - 120 months
Frequency of Collection	Bi-Weekly	Monthly	Bi-weekly	Monthly/Quarterly
No. of States/UTs	24	4	6	10
No. of Branches	1,115	37	154	29
AUM (Rs. Cr)	8,545	567	371	267
No. of Loan accounts	30,89,038	6,028	2,24,552	14,825

## Key Management Personnel

- 1. Mr. HP Singh (MD & Promoter)** –A law graduate and a fellow of The Institute of Chartered Accountants of India since 1984, Mr. HP Singh has over three decades of microfinance experience to his credit and is responsible for pioneering the unique concept of daily collection of repayments of loans. Aside from being an expert in lending, particularly in the microfinance field, Mr. Singh also has a wealth of experience in auditing, accounts, project financing, advisory services, and company law matters. His financial engineering acumen, with over almost thirty years of experience, has helped SCNL achieve its success in operational strategy and efficiency. Mr. Singh is a part of industry forums like Sa-Dhan, where he serves as Chairman, and the Federation of Indian Chambers of Commerce and Industry (FICCI), where he lends his expertise as a Banking and Financial Institution Committee member. Mr. Singh participated in Harvard Business School’s Accion Program on Strategic Leadership for Microfinance in 2009, as well as the leadership program organized by Women’s World Banking at Wharton Business School, University of Pennsylvania in 2011.
- 2. Mr. Rakesh Sachdeva (Chief Financial Officer)** - Mr. Sachdeva has more than 30 years of experience across various domains of Finance Management, Business Operations, Human Resources, Project Management; Strategic Alliances, and Contract Management. He is a versatile manager and his area of work involves fund management, administration, and project management. He is a Fellow member of the Institute of Chartered Accountants of India and has worked with Apollo Tyres Ltd, Berger Group, and Arcotech Group at various designations. Mr. Sachdeva is associated with Satin Creditcare Network Limited as a Board member from April 1999 to November 2020. He has served on various committees (including the Audit Committee) of the Board of Satin Creditcare Network Limited as Chairman and Member.
- 3. Mr. Anil Gupta (Executive Vice President):** With an MBA in Marketing Management from Leeds Business School, Leeds University, UK, and a B.Com (Hons) degree from Shri Ram College of Commerce, Delhi University, Mr. Gupta joined SCNL on Feb’20 as the Business Head – Products and Insurance. Before Satin, he worked with Shriram Refrigeration, Honda Power Products, Reliance Infocomm, Usha International, Idea Cellular (Aditya Birla Group), and Aircel. He has successfully spearheaded the launch of telecom services in Delhi, Haryana, UP, Rajasthan & and HP besides leading them to be profitable ventures. He has successfully turned around the loss-making businesses into profitable ones and ensured the long-term benefits to the Organization of the same. He has had vast exposure in Sales, Marketing, Operations and handling difficult situations and turning them into profitable ventures for the company.

4. **Mr. Jugal Kataria (Group Controller)** is a graduate of Shree Ram College of Commerce and is a Cost Accountant, Chartered Accountant, and Company Secretary with approx. 31 years of relevant experience. He has participated in an 'Internal Auditors Training Course' for ISO 9000 and the 'Harvard Business School Accion Program on Strategic Leadership for Microfinance'. He attended a leadership program organized by Women's World Banking at Wharton Business School, University of Pennsylvania in 2011. Mr. Kataria worked with Apollo Tyres Limited and Berger Paints (India) Limited before joining SCNL in 2000.
5. **Ms. Aditi Singh (Head - Strategy)** Ms. Singh has more than 14 years of experience in the financial services industry across several functions. At Satin, her area of work involves strategic inputs for Management and managing key stakeholders, managing the existing as well as prospective shareholders, sectoral research coverage, integrated annual reports, and all the roles and responsibilities related to Investor Relations. Additionally, she also leads the PR, Communication, CSR and Social Performance Management in which she works on the right positioning of the company. Before Satin, she worked with CG Corp Global as Head M&A heading projects in the Middle East, Africa, North America, and South East Asia, UV Capital Pvt. Ltd, and IFCI Venture Capital Funds, where she attained diversified experience and led to her 360-degree understanding of the finance and business vertical.

## Financial Statements (Consolidated)

### Income Statement

Figures in Rs cr

Particulars	FY22	FY23	FY24E	FY25E	FY26E
Int. Income / Opr. Revenue	1,227.7	1,248.9	1,740.7	2,182.6	2,668.8
Interest Expenses	630.7	616.7	821.3	1,018.0	1,248.0
Net Interest Income	597.0	632.2	919.5	1,164.6	1,420.8
NIM (%)	10.7	10.9	12.6	12.6	12.6
Total Income	750.4	942.3	1,238.6	1,514.3	1,804.1
Employee Exp.	393.1	387.6	426.4	511.6	614.0
Other Opex	142.4	141.4	158.3	182.1	209.4
Total Opex	535.5	529.0	584.7	693.7	823.3
C/I Ratio (%)	71.4	56.1	47.2	45.8	45.6
Pre-Provision Profits	214.9	413.3	653.9	820.6	980.7
PPP Growth (yoy %)	-20.2	92.3	58.2	25.5	19.5
Provisions & Contingencies	180.7	408.1	131.8	127.8	156.0
Credit Cost (As % of Op. AUM)	1.1	-3.6	1.0	0.7	0.7
Profit Before Tax	34.2	5.2	522.1	692.8	824.7
Tax	13.5	0.4	104.4	138.6	164.9
Profits	20.7	4.8	417.7	554.2	659.8
PAT Growth (YoY %)	-248.2	-76.7	8,563.4	32.7	19.0

### Balance Sheet

Particulars	FY22	FY23	FY24E	FY25E	FY26E
Assets					
Cash & Cash Equivalent	2,001.9	1,114.4	1,665.0	1,768.1	2,209.1
Investments	48.6	61.7	97.4	116.4	139.2
Loan & Advances	5,308.4	6,328.9	8,227.5	10,284.4	12,855.5
Growth (yoy %)	-8.7	19.2	30.0	25.0	25.0
Fixed Assets	90.0	93.5	113.7	144.0	177.9
Other Assets	160.8	195.1	243.9	256.1	268.9
Total Assets	7,655.3	7,849.6	10,404.6	12,627.3	15,710.1
Liabilities					
Equity Share Capital	74.6	84.8	110.0	110.0	110.0
Reserves	1,507.2	1,543.3	2,274.9	2,829.2	3,489.0
Net Worth - Ex Revaluation	1,581.8	1,628.1	2,384.9	2,939.2	3,599.0
Borrowings	4,080.8	4,443.6	6,503.1	7,707.8	9,619.8
Subordinated Liabilities	470.3	371.2	382.5	458.8	572.6
Debt Securities / Pref Shares	1,192.4	1,096.4	765.1	1,009.4	1,259.7
Interest Bearing Liabilities	5,743.5	5,911.2	7,650.7	9,176.0	11,452.1
Other Lia. & Prov.	329.9	310.2	369.0	512.2	659.0
Total Liabilities	7,655.3	7,849.6	10,404.6	12,627.3	15,710.1



## Key Ratios (%)

Particulars	FY22	FY23	FY24E	FY25E	FY26E
NIM's	10.7	10.9	12.6	12.6	12.6
NII to Net Operative Income	79.6	67.1	74.2	76.9	78.8
Other Income to Net Operative Income	20.4	32.9	25.8	23.1	21.2
Empl. Cost/Oper. Exps.	73.4	73.3	72.9	73.8	74.6
Other Op. Exps./Oper. Exps.	26.6	26.7	27.1	26.2	25.4
C/I Ratio	71.4	56.1	47.2	45.8	45.6
Provisions as % PPP	24.1	43.3	10.6	8.4	8.6
Credit Cost (As % of Op. AUM)	1.1	(3.6)	1.0	0.7	0.7
Effective Tax Rate (%)	39.4	8.0	20.0	20.0	20.0
Employee Exp. / Assets	5.0	5.0	4.7	4.4	4.3
Other Opex/ Assets	1.8	1.8	1.7	1.6	1.5
Total Opex / Assets	6.8	6.8	6.4	6.0	5.8
Operating Profits / Assets	2.7	5.3	7.2	7.1	6.9
Provisions / Assets	2.3	5.3	1.4	1.1	1.1
Profit Before Tax / Assets	0.4	0.1	5.7	6.0	5.8
Tax Expenses / Assets	0.2	0.0	1.1	1.2	1.2
RoA	0.3	0.1	4.6	4.8	4.7
Leverage (x)	4.8	4.8	4.4	4.3	4.4
RoE	1.4	0.3	20.8	20.8	20.2
Face Value (Rs)	10	10	10	10	10
Adjusted Share O/S (cr)	7.5	8.5	11.0	11.0	11.0
Earnings Per Share (Rs)	2.8	0.6	38.0	50.4	60.0
EPS (YoY)	(203.4)	(79.5)	6,577.5	32.7	19.0
P/E (x)	93.4	456.0	6.8	5.1	4.3
Book Value (Rs)	212.1	192.0	212.6	263.0	323.0
BVPS (YoY)	(25.0)	(9.5)	10.7	23.7	22.8
P/BV (x)	1.3	1.4	1.3	1.0	0.8

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